

Training Redefined. Bridging Experience to Vision.

Executive Education Calendar Sep to Dec 2012

Open Enrollment Programs	Day(s)	Fees	Sep	Oct	Nov	Dec
Leadership & Strategy						
Leadership Skills for Top Management	3	350,000		15 - 17		
Strategic Decision Making	2	55,000				19-20
General						
Essential Statistics for Managers	2	15,000	18 - 19			
High Impact Train the Trainer	2	40,000		1 - 2		
Doing Wonders with Excel 2010	3	30,000				3 - 5
Project Management (with PDUs)	5	40,000				10-14
Finance & Accounting						
Finance & Accounting for Engineers	2	18,000			14 - 15	
Financial Modeling (Module 1 & 2)	4	40,000			3-4 & 10-11	
Corporate Credit Risk Analysis	2	25,000	12 - 13			
Risk Analysis of Insurance Companies	2	25,000	26 - 27			
Bank Credit Analysis	2	20,000				
Sales & Marketing						
Sales Management & Customer Service Excellence	2	45,000	28 - 29			
Communication Skills						
Business Communication Skills	2	20,000		8 - 9		
Written Communication Skills	2	18,000	24 - 25			
Effective Presentation Skills	2	20,000				17-18
Negotiation & Conflict Resolution Skills	2	20,000	10 - 11			

<p>Institute Of Business Administration, Karachi</p> <ul style="list-style-type: none"> ✓ Month of the Workshop said will be followed. ✓ Due to limited seats, registrations will be taken on First Come First Served Basis. ✓ Specific training details (Name of Trainer and/or Venue) will be communicated closer to training delivery. ✓ Confirmations will be sent to participants 2 to 3 days prior to the workshop commencement. ✓ IBA-CEE reserves the right to change the workshops, Dates, Fees and Duration. ✓ This is not the exhausted list of workshops; CEE will announce more workshops and training programs other than the ones listed. 	<p>Center for Executive Education (CEE), IBA - City Campus, Garden/Kayani Shaheed Road, Karachi-74400</p> <p>TEL: (021) 38104701 Ext: 1801, 1804, 1805 FAX: (021) 38103008/38103011 EMAIL: ceeinfo@iba.edu.pk WEBSITE: www.iba.edu.pk FACEBOOK: facebook.com/groups/ceeinfo.iba</p> <div style="display: flex; justify-content: space-around; align-items: center;"> <div style="text-align: center;">  <p>Download the Registration Form</p> </div> <div style="text-align: center;">  <p>Visit CEE Web page</p> </div> </div>
<p>For Client Specific Customized Executive Programs at CEE contact our team of experts.</p> <p>Customized Trainings – Open Enrollment Programs</p> <p>Consultancy Services – Diploma in Business Administration (Customized)</p>	