



Managing Family Businesses

A Series of 10 workshops
Calendar 2014-15 for Lahore

#	Series of 10 workshops	Time	Date
1	What is the job of top management? Balancing between 'today' and 'tomorrow'.	0230pm to 0500pm	April 22, 2014
		0900am to 0500pm	April 23, 2014
2	How to decide on the priorities? Differentiating between opportunities and problems	0230pm to 0500pm	May 28, 2014
		0900am to 0500pm	May 29, 2014
3	Where to focus on business? Identifying areas that 'matter' and the areas to be 'abandoned'.	0230pm to 0500pm	September 24, 2014
		0900am to 0500pm	September 25, 2014
4	How to strengthen our business model? Understanding who will contribute to our success and why will they do so.	0230pm to 0500pm	October 29, 2014
		0900am to 0500pm	October 30, 2014
5	How to manage money? Understanding finance and costs	0230pm to 0500pm	January 28, 2015
		0900am to 0500pm	January 29, 2015
6	How to manage operations differently? Different kinds of task and different measures of time.	0230pm to 0500pm	February 22, 2015
		0900am to 0500pm	February 23, 2015
7	What value we are creating for whom? Identify the value, communicate and get rewarded for that.	0230pm to 0500pm	March 14, 2015
		0900am to 0500pm	March 15, 2015
8	How to manage people? Different people need different treatment.	0230pm to 0500pm	April 17, 2015
		0900am to 0500pm	April 18, 2015
9	What goes in making a 'better' business? The role of strategy and the options we have.	0230pm to 0500pm	May 21, 2015
		0900am to 0500pm	May 22, 2015
10	How to get ready for 'tomorrow'? The role and process of business plan and innovation.	0230pm to 0500pm	June 18, 2015
		0900am to 0500pm	June 19, 2015

For Registration

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