# EXECUTIVE **EDUCATION** CALENDER 2018 - 19





# **CEE Programs Framework**

#### Organizational Development Consultancy Leadership amework is designed at Center for Executive Education, IBA, Karach Leadership Advisory/ Executive Coaching Business Research Post Graduate Management **Development Programs** Diploma Programs (PGD) (MDP) **Vision** Mission Middle Senior Management, Innovation, Leadership & Strategy Programs \* This fr Executive Development Organization Perspective ■ Executive Development at CEE Organization Development at CEE

## **REGISTRATION PROCESS**

**SELECT WORKSHOP** 

To fulfill your objectives & to enhance your skills select the workshop that best suites you. Contact our advisors for help in choosing the right training for you.

**BOOK YOUR SEAT** 

Due to limited seats selection on First Come First Served Basis only (except for certain workshops). Book your seat well in advance. Our team will help you in the registration process.

**GET CONFIRMATION** 

Upon receiving completed registration form we only reserve your seat. Confirmations along with program guidelines are sent to participants 2 to 3 days prior to the workshop. (It is strongly advisable to book your travelling after you receive confirmations from CEE).

**Attend Workshop Achieve Competency Apply Knowledge** 

Experience

Center for Executive Education (CEE) Institute of Business Administration City Campus. Off Garden Road, Karachi-74400.

For Further Information

T: (92-21) 38104701 (Ext. 1804, 1807, 1809, 1812)

F: (92-21) 38103008

Email: ceeinfo@iba.edu.pk | Visit: cee.iba.edu.pk







































### INSTITUTE OF BUSINESS ADMINISTRATION (IBA), KARACHI CENTER FOR EXECUTIVE EDUCATION (CEE) EXECUTIVE EDUCATION CALENDAR 2018 - 19 (V1)

WORKSHOP	AFFILIATION	VE EDUCATION CA	SUBJECT	LEVEL OF PARTICIPANTS	DATES	LOCATION	DURATION	FEES	RATI	TINE
WURKSHUP	AFFILIATION	JULY 20		BOARD CXO SENIOR MIDDLE	DATES	LUCATION	(Hours/Days)	FEES	FACULTY	PR
ompetency Based Interviewing – "Select the Best"		Shuja Shams	Human Resource Management		9	Karachi	1	19,500		Ι
esentation Skills: Masterclass		Nadia Saeed	Advanced Communication Skills		10 & 11	Karachi	2	35,000	4.1	
w for Non-Lawyers urrent Good Manufacturing Practices (CGMP)		Mohammad Sohaib Saleem  Dr. Bilguees Yasmeen	Law Strategy & Management	h	12 & 13 from 14 (10 weeks)	Karachi Karachi	10	35,000 40.000		+
ment dood mandacturing Fractices (Calvir)		AUGUST 2		"	TOTT 14 (TO WEEKS)	Naraciii	10	40,000		
oplicative Six Sigma - Green Belt Level		Dr. Rameez Khalid / Ali Zulqarnain	Quality Management		1 to 3 + 10	Karachi	3 + 1	45,000	4.2	I
ertificate in Procurement Management	SPPRA	Ohoda Ohama	Strategy & Management		6 to 10	Karachi	5	40,000		+
erformance Management Essentials actory Management		Shuja Shams Nasir Mahmood	Human Resource Management Operations Management		6 & 7 7 & 8	Karachi Karachi	2	35,000 35,000	4.4	+
riting Techniques: A Strategic Approach		Maria Hassan Siddiqui	Advanced Communication Skills		9 & 10	Karachi	2	35,000	4.2	
		SEPTEMBER								
eneral Management Program (GMP) (NEW)		Dr. Khurram Sharif / Moiz Ahmad	Strategy & Management		3 to 7	Karachi		175,000	1.0	+
nance for Non-Finance Executives igital Innovation for Pharma Companies (NEW)		Abdul Rahim Suriya Javaid Iqbal	Finance & Accounting Strategy & Management		6 & 7 10 & 11	Karachi Karachi	2	40,000	4.6	+
ompensation & Benefits Management		Hussain Adenwala	Human Resource Management		13 & 14	Karachi	2	45,000		+
nancial Acumen: Masterclass Simulation		Hasnain R. Badami / Muhammad Danish	Finance & Accounting		27 & 28	Karachi	2	40,000		+
roject Management - Framework & Tools		Dr. Irfan Nabi/Dr. Rameez Khalid/Omair Mirza	Project Management		25 to 29	Karachi	4	60,000	4.7	
anagerial Communication Strategies for Success		Nadia Saeed	Advanced Communication Skills		26 & 27	Karachi	2	35,000	4.5	1
ne HR Leadership Development Program (New)		Shaban Butt  OCTOBER	Human Resource Management		28 & 29	Karachi	2	100,000		
ompensation & Benefits Management		Hussain Adenwala	Human Resource Management		1 & 2	Lahore	2	45,000		T
egotiation & Conflict Resolution Skills		Dr. Huma Bagai	Strategy & Management		2 & 3	Karachi	2	40,000	4.3	t
troduction to Hotel and Resturant Management (NEW)		Arjumand Azhar	Strategy & Management		3 & 4	Karachi	2	40,000		T
notional Intelligence Toolkit for Managers (NEW)		Dr. Khurram Sharif	Strategy & Management		5 & 6	Karachi	2	60,000		I
alanced Scorecard		Dr. Akmal Ataullah	Human Resource Management		8 & 9	Karachi	2	35,000	4.8	+
reakthrough Business Performance (NEW) irectors' Training Program - Module 1	SECP & IoD, UK	Masood Khan	Strategy & Management Corporate Governance		11 & 12 16 & 17	Karachi Lahore	2 2	40,000 90,000	4.8	+
rectors' Training Program - Module 2	SECP & IOD, UK		Corporate Governance		18 & 19	Lahore	2	90,000	4.0	+
igital Innovation for FMCG (NEW)		Javaid Iqbal	Strategy & Management		18 & 19	Karachi		100,000		$\dagger$
ost of Quality		Dr. Rameez Khalid / Ali Zulqarnain	Quality Management		30 & 31	Karachi	2	40,000		I
leaduring Landaubic Thomas Oct A		NOVEMBER			0.0.0	Va 11	_	75.000	1.	
scovering Leadership Through Self Analysis rategic Project Management - Managing the Project Portfolio		Dr. Khurram Sharif Dr. Irfan Nabi/Dr. Rameez Khalid/Omair Mirza	Leadership Project Management		2 & 3 7 to 9	Karachi Karachi	3	75,000 48,000	4.4	+
rategic Project Management - Managing the Project Portfolio nancial Modeling - Module 1		Dr. Irfan Nadi/Dr. Rameez Khalid/Umair Mirza Saad Usman	Project Management Finance & Accounting		7 to 9 7 & 8	Karachi	1.5	36,000	4.5	+
nancial Modeling - Module 1		Saad Usman	Finance & Accounting		8 & 9	Karachi	1.5	36,000	4.5	+
nancial Modeling - Module 3		Tauseef Ahmed Ansari	Finance & Accounting		16 & 17	Karachi	1.5	36,000	4.1	Ť
gital Innovation for Banking & Financial Institutions (NEW)		Javaid Iqbal	Strategy & Management		12 & 13	Karachi		100,000		I
uilding Strong Pharma Brands		Akhtar Mahmud	Sales & Marketing		14 to 16	Karachi	3	40,000	4.7	_
usiness Innovation & Design: Masterclass Simulation  Igh Impact Train the Trainer		Javaid Ahmed Dr. Khurram Sharif	Strategy & Management Strategy & Management		15 & 16 23 & 24	Karachi	2	40,000	4.7	+
R as Strategic Business Partner		Shakeel Mapara	Human Resource Management		29 & 30	Karachi Karachi	2	40,000	4.7	+
RT Concepts, Rescue & Survival and Fire Emergency		Aamer Shabbir Khan	HSEQ		30	Karachi	1	15,000	1.0	t
		DECEMBER								
2B Selling Skills		Furqan Qureshi	Sales & Marketing		3 to 5	Karachi	3	45,000		I
rectors' Training Program - Module 1	SECP & IoD, UK		Corporate Governance		4 & 5	Karachi	2	90,000	4.8	+
irectors' Training Program - Module 2 enerating Highly Effective Business Models - A LEGO Serious Play Simulation (NEW	SECP & IoD, UK	Dr. Khurram J. Sharif	Corporate Governance Strategy & Management		6 & 7 7 & 8	Karachi Karachi	2 2	90,000 75,000	4.7	+
enerating highly enective business widders - A Lego Sendus Play Simulation (NEW Lilding Strong Pharma Brands	()	Akhtar Mahmud	Sales & Marketing		9 to 11	Karachi	3	40,000		+
est Practices in Maintenance Management (NEW)		Nasir Mahmood	Operations Management		11 & 12	Karachi	2	35,000		+
uilding Effective Workplace Teams (NEW)		Rizwan Razvi	Strategy & Management		13 & 14	Karachi	2	40,000		Ť
roject Management - Framework & Tools		Dr. Irfan Nabi/Dr. Rameez Khalid/Omair Mirza	Project Management		10 to 14	Karachi	5	60,000	4.7	_
ertificate in Procurement Management	SPPRA	LANULADY	Strategy & Management		17 to 21	Karachi	5	40,000		
aw for Non-Lawyers		JANUARY : Mohammad Sohaib Saleem	Law		8 & 9	Karachi	2	35,000		T
resentation Skills: Masterclass		Nadia Saeed	Advanced Communication Skills		10 & 11	Karachi	2	35,000	4.1	
rategic Project Management - Managing the Project Portfolio		Dr. Irfan Nabi/Dr. Rameez Khalid/Omair Mirza	, ,		15 to 17	Karachi	3	48,000	4.5	
R as Strategic Business Partner		Shakeel Mapara	Human Resource Management		17 & 18	Karachi	2	40,000	4.6	ļ
gital Innovation for Pharma Companies (NEW)		Javaid Iqbal	Strategy & Management		24 & 25	Karachi	1	100,000		
urrent Good Manufacturing Practices (CGMP)		FEBRUARY Dr. Bilquees Yasmeen	Strategy & Management	f	from 2 (10 weeks)	Karachi	10	40,000		Ŧ
egotiation & Conflict Resolution Skills		Dr. Huma Bagai	Strategy & Management		11 & 12	Karachi	2	40,000	4.3	+
actory Management		Nasir Mahmood	Operations Management		21 & 22	Lahore	2	35,000	4.4	$\dagger$
omen Directors' Training Program - Module 1	SECP & IoD, UK		Corporate Governance		12 & 13	Karachi	2	90,000	4.8	I
omen Directors' Training Program - Module 2	SECP & IoD, UK	Madia Casad	Corporate Governance		14 & 15	Karachi	2	90,000	4.7	+
anagerial Communication Strategies for Success RT Concepts, Rescue & Survival and Fire Emergency		Nadia Saeed Aamer Shabbir Khan	Advanced Communication Skills HSEQ		19 & 20 22	Karachi Karachi	2	35,000 15,000	4.5	+
gh Impact Train the Trainer		Dr. Khurram Sharif	Strategy & Management		22 & 23	Karachi	2	40,000	4.7	+
oplicative Six Sigma - Green Belt Level		Dr. Rameez Khalid / Ali Zulqarnain	Quality Management		21 to 23 + 30	Karachi	3 + 1	45,000	4.2	$\dagger$
		MARCH 2								
ertificate in Procurement Management	SPPRA	Mahammad O	Strategy & Management		4 to 8	Karachi	5	40,000		1
eading the Winning Supply Chain Team (New)		Muhammad Qaysar Alam	Supply Chain Management		4 & 5 6 & 7	Karachi	2	40,000		+
uilding Effective Workplace Teams (NEW) nance for Non-Finance Executives		Rizwan Razvi Abdul Rahim Suriya	Strategy & Management Finance & Accounting		12 & 13	Karachi Karachi	2 2	40,000	4.6	+
erformance Management Essentials		Shuja Shams	Human Resource Management		14 & 15	Karachi	2	35,000		+
scovering Leadership Through Self Analysis		Dr. Khurram Sharif	Leadership		15 & 16	Karachi	2	75,000	4.4	#
alanced Scorecard		Dr. Akmal Ataullah	Human Resource Management		18 & 19	Karachi	2	35,000	4.8	1
est Practices in Internal Auditing		Huma Pasha	Finance & Accounting		28 & 29	Karachi	2	40,000	4.3	
2B Selling Skills		APRIL 20 Furgan Qureshi	Sales & Marketing		8 to 10	Karachi	3	45,000		4
B Selling Skills ilding Strong Pharma Brands		Akhtar Mahmud	Sales & Marketing		9 to 11	Karachi	3	40,000		+
ompeting to Win: Essentials of Competition Law (New)		Mohammad Sohaib Saleem	Law		11 & 12	Karachi	2	35,000		+
actory Management		Nasir Mahmood	Operations Management		15 & 16	Karachi	2	35,000	4.4	İ
ompensation & Benefits Management		Hussain Adenwala	Human Resource Management		17 & 18	Karachi	2	40,000		1
ervice Oriented Professional		Shuja Shams	Strategy & Management		18 & 19	Karachi	2	35,000	A F	+
nancial Modeling - Module 1		Saad Usman Saad Usman	Finance & Accounting Finance & Accounting		23 & 24 24 & 25	Karachi Karachi	1.5	36,000 36,000	4.5	+
nancial Modeling - Module 2	-	Tauseef Ahmed Ansari	Finance & Accounting		26 & 27	Karachi	1.5	36,000	4.5	+
•					-: 41		أحرتي	,		
•		JUNE 20						00.000	4.7	1
nancial Modeling - Module 2 nancial Modeling - Module 3 roject Management - Framework & Tools (NEW)		Dr. Irfan Nabi/Dr. Rameez Khalid/Omair Mirza	Project Management		17 to 21	Karachi	4	60,000	1.7	1
nancial Modeling - Module 3 roject Management - Framework & Tools (NEW) ertificate in Procurement Management	SPPRA	Dr. Irfan Nabi/Dr. Rameez Khalid/Omair Mirza	Project Management Strategy & Management		17 to 21	Karachi	5	40,000		‡
nancial Modeling - Module 3  roject Management - Framework & Tools (NEW)  ertificate in Procurement Management  egotiation & Conflict Resolution Skills			Project Management Strategy & Management Strategy & Management		17 to 21 20 & 21	Karachi Karachi	2	40,000 40,000	4.3	+
nancial Modeling - Module 3 roject Management - Framework & Tools (NEW) ertificate in Procurement Management	SPPRA SECP & IoD, UK SECP & IoD, UK	Dr. Irfan Nabi/Dr. Rameez Khalid/Omair Mirza	Project Management Strategy & Management		17 to 21	Karachi		40,000		+