

EXECUTIVE EDUCATION CALENDER 2018 - 19

IBA Institute of
Business Administration
Karachi
Leadership and Ideas for Tomorrow

cee.iba.edu.pk

CEE Programs Framework



* This framework is designed at Center for Executive Education, IBA, Karachi

■ Organization Perspective
■ Executive Development at CEE
■ Organization Development at CEE

REGISTRATION PROCESS

- 01 SELECT WORKSHOP**

To fulfill your objectives & to enhance your skills select the workshop that best suites you. Contact our advisors for help in choosing the right training for you.
- 02 BOOK YOUR SEAT**

Due to limited seats selection on First Come First Served Basis only (except for certain workshops). Book your seat well in advance. Our team will help you in the registration process.
- 03 GET CONFIRMATION**

Upon receiving completed registration form we only reserve your seat. Confirmations along with program guidelines are sent to participants 2 to 3 days prior to the workshop. (It is strongly advisable to book your travelling after you receive confirmations from CEE).
- 04 Attend Workshop
Achieve Competency
Apply Knowledge**

Experience
**EXECUTIVE
EDUCATION**

Centre for Executive Education, IBA, Karachi

Center for Executive Education (CEE)
Institute of Business Administration City Campus.
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INSTITUTE OF BUSINESS ADMINISTRATION (IBA), KARACHI
CENTER FOR EXECUTIVE EDUCATION (CEE)
EXECUTIVE EDUCATION CALENDAR 2018 - 19 (V1)

WORKSHOP	AFFILIATION	FACULTY	SUBJECT	LEVEL OF PARTICIPANTS				DATES	LOCATION	DURATION (HOURS/DAYS)	FEES	RATING *	
				BOARD	CXD	SENIOR	MIDDLE					FACULTY	PROGRAM
JULY 2018													
Competency Based Interviewing – "Select the Best"		Shuja Shams	Human Resource Management					9	Karachi	1	19,500		
Presentation Skills: Masterclass		Nadia Saeed	Advanced Communication Skills					10 & 11	Karachi	2	35,000	4.1	4.4
Law for Non-Lawyers		Mohammad Sohaib Saleem	Law					12 & 13	Karachi	2	35,000		
Current Good Manufacturing Practices (CGMP)		Dr. Bilquees Yasmeen	Strategy & Management					from 14 (10 weeks)	Karachi	10	40,000		
AUGUST 2018													
Applicative Six Sigma - Green Belt Level		Dr. Rameez Khalid / Ali Zulqarnain	Quality Management					1 to 3 + 10	Karachi	3 + 1	45,000	4.2	4.4
Certificate in Procurement Management	SPPRA		Strategy & Management					6 to 10	Karachi	5	40,000		
Factory Management		Nasir Mahmood	Operations Management					7 & 8	Karachi	2	35,000	4.4	4.2
Writing Techniques: A Strategic Approach		Maria Hassan Siddiqui	Advanced Communication Skills					9 & 10	Karachi	2	35,000	4.2	4.4
SEPTEMBER 2018													
Finance for Non-Finance Executives		Abdul Rahim Suriya	Finance & Accounting					7 & 8	Karachi	2	40,000	4.6	4.5
Compensation & Benefits Management		Hussain Adenwala	Human Resource Management					13 & 14	Karachi	2	45,000		
Performance Management Essentials		Shuja Shams	Human Resource Management					17 & 18	Karachi	2	35,000		
Project Management - Framework & Tools		Dr. Irfan Nabi/Dr. Rameez Khalid/Omair Mirza	Project Management					25 to 29	Karachi	4	60,000	4.7	4.6
Managerial Communication Strategies for Success		Nadia Saeed	Advanced Communication Skills					26 & 27	Karachi	2	35,000	4.5	4.4
OCTOBER 2018													
Compensation & Benefits Management		Hussain Adenwala	Human Resource Management					1 & 2	Lahore	2	45,000		
Negotiation & Conflict Resolution Skills		Dr. Huma Baqai	Strategy & Management					2 & 3	Karachi	2	40,000	4.3	4.4
Emotional Intelligence Toolkit for Managers (NEW)		Dr. Khurram Sharif	Strategy & Management					5 & 6	Karachi	2	60,000		
Balanced Scorecard		Dr. Akmal Ataulah	Human Resource Management					8 & 9	Karachi	2	35,000	4.8	4.7
Breakthrough Business Performance (NEW)		Masood Khan	Strategy & Management					11 & 12	Karachi	2	40,000		
Digital Innovation for Pharma Companies (NEW)		Javaid Iqbal	Strategy & Management					18 & 19	Karachi	2	100,000		
Financial Acumen: Masterclass Simulation		Hasnain R. Badami / Muhammad Danish	Finance & Accounting					22 & 23	Karachi	2	40,000		
Cost of Quality		Dr. Rameez Khalid / Ali Zulqarnain	Quality Management					23 & 24	Karachi	2	40,000		
NOVEMBER 2018													
Discovering Leadership Through Self Analysis		Dr. Khurram Sharif	Leadership					2 & 3	Karachi	2	75,000	4.4	4.3
Strategic Project Management - Managing the Project Portfolio		Dr. Irfan Nabi/Dr. Rameez Khalid/Omair Mirza	Project Management					7 to 9	Karachi	3	48,000	4.5	4.5
Financial Modeling - Module 1		Saad Usman	Finance & Accounting					7 & 8	Karachi	1.5	36,000	4.5	4.3
Financial Modeling - Module 2		Saad Usman	Finance & Accounting					8 & 9	Karachi	1.5	36,000	4.5	4.3
Financial Modeling - Module 3		Tauseef Ahmed Ansari	Finance & Accounting					16 & 17	Karachi	1.5	36,000	4.1	4.2
Digital Innovation for Banking & Financial Institutions (NEW)		Javaid Iqbal	Strategy & Management					12 & 13	Karachi	2	100,000		
Building Strong Pharma Brands		Akhtar Mahmud	Sales & Marketing					14 to 16	Karachi	3	40,000	4.7	4.9
Business Innovation & Design: Masterclass Simulation		Javaid Ahmed	Strategy & Management					15 & 16	Karachi	2	40,000		
High Impact Train the Trainer		Dr. Khurram Sharif	Strategy & Management					23 & 24	Karachi	2	40,000	4.7	4.7
ERT Concepts, Rescue & Survival and Fire Emergency		Aamer Shabbir Khan	HSEQ					30	Karachi	1	15,000		
DECEMBER 2018													
B2B Selling Skills		Furqan Qureshi	Sales & Marketing					3 to 5	Karachi	3	45,000		
Introduction to Hotel and Restaurant Management (NEW)		Arjumand Azhar	Strategy & Management					3 & 4	Karachi	2	40,000		
Coaching Essentials		Raza Abbas	Strategy & Management					4	Karachi	1	17,500		
Generating Highly Effective Business Models - A LEGO Serious Play Simulation (NEW)		Dr. Khurram J. Sharif	Strategy & Management					7 & 8	Karachi	2	75,000		
DISC for Sales Professionals		Nasir Ahmed	Sales & Marketing					10 & 11	Karachi	2	40,000		
Building Strong Pharma Brands		Akhtar Mahmud	Sales & Marketing					9 to 11	Karachi	3	40,000		
Directors' Training Program - Module 1	SECP & IoD, UK		Corporate Governance					11 & 12	Karachi	2	90,000	4.8	4.6
Directors' Training Program - Module 2	SECP & IoD, UK		Corporate Governance					13 & 14	Karachi	2	90,000	4.7	4.6
Best Practices in Maintenance Management (NEW)		Nasir Mahmood	Operations Management					11 & 12	Karachi	2	35,000		
Writing Techniques: A Strategic Approach		Maria Hassan Siddiqui	Advanced Communication Skills					12 & 13					
Building Effective Workplace Teams (NEW)		Rizwan Razvi	Strategy & Management					13 & 14	Karachi	2	40,000		
Project Management - Framework & Tools		Dr. Irfan Nabi/Dr. Rameez Khalid/Omair Mirza	Project Management					10 to 14	Karachi	5	60,000	4.7	4.6
Certificate in Procurement Management	SPPRA		Strategy & Management					17 to 21	Karachi	5	40,000		
JANUARY 2019													
Law for Non-Lawyers		Mohammad Sohaib Saleem	Law					8 & 9	Karachi	2	35,000		
Coaching Essentials		Raza Abbas	Human Resource Management					10 & 11	Karachi	2	25,000		
Presentation Skills: Masterclass		Nadia Saeed	Advanced Communication Skills					10 & 11	Karachi	2	35,000	4.1	4.4
Strategic Project Management - Managing the Project Portfolio		Dr. Irfan Nabi/Dr. Rameez Khalid/Omair Mirza	Project Management					15 to 17	Karachi	3	48,000	4.5	4.5
Talent Management - Develop Future Leaders		Nasir Ahmed	Human Resource Management					24 & 25	Karachi	2	40,000		
Digital Innovation for Pharma Companies (NEW)		Javaid Iqbal	Strategy & Management					24 & 25	Karachi	1	100,000		
FEBRUARY 2019													
Current Good Manufacturing Practices (CGMP)		Dr. Bilquees Yasmeen	Strategy & Management					from 2 (10 weeks)	Karachi	10	40,000		
Negotiation & Conflict Resolution Skills		Dr. Huma Baqai	Strategy & Management					11 & 12	Karachi	2	40,000	4.3	4.4
Factory Management		Nasir Mahmood	Operations Management					21 & 22	Lahore	2	35,000	4.4	4.2
Women Directors' Training Program - Module 1	SECP & IoD, UK		Corporate Governance					12 & 13	Karachi	2	90,000	4.8	4.6
Women Directors' Training Program - Module 2	SECP & IoD, UK		Corporate Governance					14 & 15	Karachi	2	90,000	4.7	4.6
Managerial Communication Strategies for Success		Nadia Saeed	Advanced Communication Skills					19 & 20	Karachi	2	35,000	4.5	4.4
ERT Concepts, Rescue & Survival and Fire Emergency		Aamer Shabbir Khan	HSEQ					22	Karachi	1	15,000		
High Impact Train the Trainer		Dr. Khurram Sharif	Strategy & Management					22 & 23	Karachi	2	40,000	4.7	4.7
Applicative Six Sigma - Green Belt Level		Dr. Rameez Khalid / Ali Zulqarnain	Quality Management					21 to 23 + 30	Karachi	3 + 1	45,000	4.2	4.4
MARCH 2019													
Certificate in Procurement Management	SPPRA		Strategy & Management					4 to 8	Karachi	5	40,000		
Leading the Winning Supply Chain Team (New)		Muhammad Qaysar Alam	Supply Chain Management					4 & 5	Karachi	2	40,000		
Building Effective Workplace Teams (NEW)		Rizwan Razvi	Strategy & Management					6 & 7	Karachi	2	40,000		
Finance for Non-Finance Executives		Abdul Rahim Suriya	Finance & Accounting					12 & 13	Karachi	2	40,000	4.6	4.5
Performance Management Essentials		Shuja Shams	Human Resource Management					14 & 15	Karachi	2	35,000		
Discovering Leadership Through Self Analysis		Dr. Khurram Sharif	Leadership					15 & 16	Karachi	2	75,000	4.4	4.3
Balanced Scorecard		Dr. Akmal Ataulah	Human Resource Management					18 & 19	Karachi	2	35,000	4.8	4.7
Best Practices in Internal Auditing		Huma Pasha	Finance & Accounting					28 & 29	Karachi	2	40,000	4.3	4.2
APRIL 2019													
B2B Selling Skills		Furqan Qureshi	Sales & Marketing					8 to 10	Karachi	3	45,000		
Building Strong Pharma Brands		Akhtar Mahmud	Sales & Marketing					9 to 11	Karachi	3	40,000		
Competing to Win: Essentials of Competition Law (New)		Mohammad Sohaib Saleem	Law					11 & 12	Karachi	2	35,000		
Factory Management		Nasir Mahmood	Operations Management					15 & 16	Karachi	2	35,000	4.4	4.2
Compensation & Benefits Management		Hussain Adenwala	Human Resource Management					17 & 18	Karachi	2	40,000		
Service Oriented Professional		Shuja Shams	Strategy & Management					18 & 19	Karachi	2	35,000		
Financial Modeling - Module 1		Saad Usman	Finance & Accounting					23 & 24	Karachi	1.5	36,000	4.5	4.3
Financial Modeling - Module 2		Saad Usman	Finance & Accounting					24 & 25	Karachi	1.5	36,000	4.5	4.3
Financial Modeling - Module 3		Tauseef Ahmed Ansari	Finance & Accounting					26 & 27	Karachi	1.5	36,000	4.4	4.2
JUNE 2019													
Project Management - Framework & Tools (NEW)		Dr. Irfan Nabi/Dr. Rameez Khalid/Omair Mirza	Project Management					17 to 21	Karachi	4	60,000	4.7	4.6
Certificate in Procurement Management	SPPRA		Strategy & Management					17 to 21	Karachi	5	40,000		
Negotiation & Conflict Resolution Skills		Dr. Huma Baqai	Strategy & Management					20 & 21	Karachi	2	40,000	4.3	4.4
Directors' Training Program - Module 1	SECP & IoD, UK		Corporate Governance					25 & 26	Karachi	2	90,000	4.8	4.6
Directors' Training Program - Module 2	SECP & IoD, UK		Corporate Governance					27 & 28	Karachi	2	90,000	4.7	4.6