Overview

Every employer or employee comes across a situation where the technical skillset may not be the only expectation from the job profile. In order to discharge responsibilities amicably one needs to understand and improve the language they are already speaking (The Language of the body).

IQ and strong technical skills may raise your expectations for achieving more but success in the role can come from a number of things, many of which have little or nothing to do with your actual job description. Day-to-day ways of interaction with peers and colleagues can go a long way towards solidifying positive relationships. When you have mastery of what isn’t being said in an interaction and interpret the emotional information contained in facial expressions and body language of others, you can excel in handling difficult situations, be faster in getting things done or selling ideas, products and services, be better in negotiations & building beneficial relationships.

This unique one-day (Case Study Based) program is taught as a special foundational course at the Institute of Business Administration Karachi to strengthen the managerial skills especially with regards to Body Language.

Expected Benefits

* Prevent Conflict, connect with people better
* Understanding the Foundations of Nonverbal ways of communication
* Ability to get things done faster through clear nonverbal communication
* Exclusive review of personal impact achieved (one-to-one)

Learning style

The course uses a combination of short, interactive presentations, practical exercises and supported skills practice with guided reflection & feedback. (Plus a surprise guest appearance)
Audience

Potential Managers/ Supervisors

Newly Promoted Managers/Team Leaders

Middle to Senior Managers/Line Managers

Anyone looking to excel in their roles

Trainer’s Profile

The Facilitator is a certified trainer and has a diverse experience ranging from people management, professional counselling, and banking compliance to an advisor, speaker, researcher and management consultant. His area of interest includes people management, international laws of regulators and central banks. He is working with both National and International organizations as a General Secretary and Lead Facilitator since 1999. He is also a Member of Citizens Foundation Pakistan, and a member Board of Directors of one of the Rotary Sponsored Clubs in Karachi.

He is currently working with a large multinational banks Compliance Advisory Team as Business Support and Customer Due Diligence Advisor.

For Queries & information

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Fee is to be deposited in cash / pay order in any branch of FAYSAL BANK Ltd., A/C No. 110-2162113-006.

No fee will be accepted in cash/cheque at our office.

For Registrations

Skills Development Program
Adding Skills to Experience