



Workshops	Faculty	Collaboration	Subject Area	Level	Dates	Duration	Fee	Rating*	
July-16									
Presentation Skills: Masterclass	Nadia Saeed		Advanced Communication Skills	Mid to Senior	20 & 21	2	35000	4.2	4.2
Factory Management	Nasir Mahmood		Operations Management	Mid to Senior	26 & 27	2	35000	4.4	4.2
Security Risk & Crisis Management	Rizwan Ahmed		Strategy & Management	Mid to Senior	23	1	20000	4.2	4.2
August-16									
Corporate & Commercial Law for In-house Council (NEW)	Amar Naseer / Mahreen Nazar / Nausheen Ahmad		Finance, Accounting & Law	Mid to Senior	2 & 3	2	30000		
Building Emotional Intelligence and Optimism (NEW)	Sameen Shahid		Strategy & Management	Mid to Senior	4 & 5	2	30000		
Contract Management	Rahat Aziz		Finance, Accounting & Law	Mid to Senior	4 & 5	2	35000	4.4	4.1
Project Management - Framework & Tools (NEW)	Dr. Irfan Nabi / Dr. Rameez Khalid / Omair Mirza	PMI, USA	Project Management	Mid to Senior	9 to 12	4	60000	4.7	4.6
Writing Techniques: A Strategic Approach	Maria Hassan Siddiqui		Advanced Communication Skills	Mid to Senior	15 & 16	2	35000	4.1	4.4
Directors' Training Program - Module 1		SECP	Corporate Governance	Board	15 & 16	2	90000	4.8	4.6
Directors' Training Program - Module 2		SECP	Corporate Governance	Board	17 & 18	2	90000	4.7	4.6
Raising Capital for New Startup, Family Business or Corporate Projects (NEW)	Peter Scott	USA	Strategy & Management	Mid to Senior	17 & 18	2	30000		
Negotiation & Conflict Resolution Skills	Dr. Huma Baqai		Strategy & Management	Mid to Senior	22 & 23	2	40000	4.3	4.4
Applicative Six Sigma at Green Belt Level	Dr. Rameez Khalid / Ali Zulqarnain		Quality Management	Mid to Senior	23 to 25	3	40000		
Proactive Maintenance Management (NEW)	Nasir Mahmood		Operations Management	Mid to Senior	26 & 27	2	25000		
September-16									
General Management Program (GMP) (NEW)	Dr. Khurram Sharif	Qatar	Strategy & Management	Mid to Top	29 to 2	5	250000		
Balanced Scorecard	Dr. Akmal Ataullah / Dr. Nadeem Kureshi		Human Resource Management	Mid to Senior	5 & 6	2	35000	4.8	4.7
Driving Sales through Customer Ascendency (NEW)	Shahid Zaki		Sales & Marketing	Mid to Senior	7 & 8	2	35000		
Managerial Communication Strategies for Success	Nadia Saeed		Advanced Communication Skills	Mid to Senior	21 & 22	2	35000	4.5	4.4
Brand Communication (NEW)	Akhtar Mahmud		Sales & Marketing	Mid to Senior	23 & 24	2	35000		
Financial Acumen for Senior Executives (NEW)	Moiz Ahmed		Finance, Accounting & Law	C-Level & Top	26 & 27	2	65000		
Cost of Quality	Dr. Rameez Khalid		Quality Management	Mid to Senior	28 & 29	2	40000		
Issues & Crisis Management (NEW)	Amar Naseer / Dr. Huma Baqai		Strategy & Management	Mid to Senior	29 & 30	2	30000		
October-16									
Corporate Reporting: A means for Corporate Governance & Sustainability Reporting	Abdul Rahim Suriya		Finance, Accounting & Law	Mid to Senior	3 & 4	2	40000	4.5	4.4
Best Practices in Internal Auditing	Huma Pasha		Finance, Accounting & Law	Mid to Senior	5 & 6	2	40000	4.2	4.2
Finance for Non-Finance Executives	Abdul Rahim Suriya		Finance, Accounting & Law	Mid to Senior	19 & 20	2	40000	4.6	4.5
High Impact Train the Trainer (NEW)	Dr. Khurram Sharif	Qatar	Strategy & Management	Mid to Senior	21 & 22	2	40000	4.7	4.7
Effective Recruitment & Selection Techniques	Syed Shakeel Ahmed		Human Resource Management	Mid to Senior	17 & 18	2	40000	4.7	4.4
Directors' Training Program - Module 1		SECP	Corporate Governance	Board	24 & 25	2	90000	4.8	4.6
Directors' Training Program - Module 2		SECP	Corporate Governance	Board	26 & 27	2	90000	4.7	4.6
November-16									
Building Strong Pharma Brands	Akhtar Mahmud		Sales & Marketing	Mid to Senior	1 to 3	3	40000	4.7	4.9
Creative Problem Solving & Decision Making (NEW)	Sumair Abro		Strategy & Management	Mid to Senior	3 & 4	2	40000		
Discovering Leadership Through Self Analyses (NEW)	Dr. Khurram Sharif	Qatar	Leadership	Mid to Top	18 & 19	2	75000		
Financial Modeling - Module 1	Saad Usman		Finance, Accounting & Law	Mid to Senior	17 & 18	1.5	36000	4.5	4.3
Financial Modeling - Module 2	Saad Usman		Finance, Accounting & Law	Mid to Senior	18 & 19	1.5	36000	4.5	4.3
Financial Modeling - Module 3	Tauseef Ahmed Ansari		Finance, Accounting & Law	Mid to Senior	24 & 25	1.5	36000	4.1	4.2
Industrial Relations Management (NEW)	Amar Naseer / Muhammad Iqbal / Mahreen Nazar		Finance, Accounting & Law	Mid to Senior	21 & 22	2	35000		
Compensation & Benefits Management	Hussain Adenwala		Human Resource Management	Mid to Senior	23 & 24	2	40000		
Strategic Thinking & Execution for Top Management	Dr. Shailendra Raj Mehta	ISB	Strategy	Senior to Top	28 to 30	3	350000	4.6	4.5

Workshops	Faculty	Collabo-ration	Subject Area	Level	Dates	Duration	Fee	Rating*	
December-16									
Directors' Training Program - Module 1		SECP	Corporate Governance	Board	5 & 6	2	90000	4.8	4.6
Directors' Training Program - Module 2		SECP	Corporate Governance	Board	7 & 8	2	90000	4.7	4.6
Negotiations for Top Leaders (NEW)	Stuart Diamond		Strategy	Senior to Top	12 & 13	2	85000		
Project Management - Framework & Tools (NEW)	Dr. Irfan Nabi / Dr. Rameez Khalid / Mr. Omair Mirza	PMI, USA	Project Management	Mid to Senior	19 to 22	4	60000	4.7	4.6
January-17									
Strategic Project Management - Managing the Project Portfolio (NEW)	Dr. Irfan Nabi / Dr. Rameez Khalid / Mr. Omair Mirza	PMI, USA	Project Management	Mid to Senior	10 & 11	2	48000	4.5	4.5
Effective Recruitment & Selection Techniques	Syed Shakeel Ahmed		Human Resource Management	Mid to Senior	12 & 13	2	40000	4.7	4.4
Security Risk & Crisis Management	Rizwan Ahmed		Strategy & Management	Mid to Senior	14	1	20000	4.2	4.2
Applicative Six Sigma - Green Belt Level	Dr. Rameez Khalid / Ali Zulqarnain		Quality Management	Mid to Senior	18 to 20	3	40000		
Presentation Skills: Masterclass	Nadia Saeed		Advanced Communication Skills	Mid to Senior	25 & 26	2	35000	4.2	4.2
February-17									
Winning Negotiations Strategies (NEW)	Prof. Dishan Kamdar	ISB	Strategy & Management	C-Level & Top	1 & 2	2	195000		
Directors' Training Program - Module 1		SECP	Corporate Governance	Board	6 & 7	2	90000	4.8	4.6
Directors' Training Program - Module 2		SECP	Corporate Governance	Board	8 & 9	2	90000	4.7	4.6
Factory Management	Nasir Mahmood		Operations Management	Mid to Senior	9 & 10	2	35000	4.4	4.2
Driving Sales through Customer Ascendency (NEW)	Shahid Zaki		Sales & Marketing	Mid to Senior	9 & 10	2	35000		
Contract Management	Rahat Aziz		Finance, Accounting & Law	Mid to Senior	14 & 15	2	35000	4.4	4.1
Corporate Reporting: A means for Corporate Governance & Sustainability	Abdul Rahim Suriya		Finance, Accounting & Law	Mid to Senior	16 & 17	2	40000	4.5	4.4
Writing Techniques: A Strategic Approach	Maria Hassan Siddiqui		Advanced Communication Skills	Mid to Senior	22 & 23	2	35000	4.1	4.4
March-17									
Lifestyle Branding (NEW)	Akhtar Mahmud		Sales & Marketing	Mid to Senior	1 to 3	3	40000		
Customer Service (NEW)	Shahid Zaki		Sales & Marketing	Mid to Senior	7 & 8	2	35000		
Finance for Non-Finance Executives	Abdul Rahim Suriya		Finance, Accounting & Law	Mid to Senior	9 & 10	2	40000	4.6	4.5
Best Practices in Internal Auditing	Huma Pasha		Internal Audit	Mid to Senior	14 & 15	2	40000		
Managerial Communication Strategies for Success	Nadia Saeed		Advanced Communication Skills	Mid to Senior	20 & 21	2	35000	4.5	4.4
Project Management - Framework & Tools (NEW)	Dr. Irfan Nabi / Dr. Rameez Khalid / Omair Mirza	PMI, USA	Project Management	Mid to Senior	28 to 31	4	60000	4.7	4.6
April-17									
Negotiation & Conflict Resolution Skills	Dr. Huma Baqai		Strategy & Management	Mid to Senior	4 & 5	2	35000	4.3	4.4
Discovering Leadership Through Self Analyses	Dr. Khurram Sharif	Qatar	Leadership	Mid to Top	7 & 8	2	75000		
General Management Program (GMP) (NEW)	Dr. Khurram Sharif		Strategy & Management	Mid to Top	10 to 14	5	250000		
Compensation & Benefits Management	Hussain Adenwala		Human Resource Management	Mid to Senior	17 & 18	2	40000		
Balanced Scorecard	Dr. Akmal Ataullah / Dr. Nadeem Kureshi		Human Resource Management	Mid to Senior	19 & 20	2	35000	4.8	4.7
Financial Modeling - Module 1	Saad Usman		Finance, Accounting & Law	Mid to Senior	5 & 6	1.5	36000	4.5	4.3
Financial Modeling - Module 2	Saad Usman		Finance, Accounting & Law	Mid to Senior	6 & 7	1.5	36000	4.5	4.3
Financial Modeling - Module 3	Tauseef Ahmed Ansari		Finance, Accounting & Law	Mid to Senior	21 & 22	1.5	36000	4.1	4.2
May-17									
High Performance Leadership Skills	Mitch Watkins	ISB	Leadership	C-Level & Top	3 to 5	3	350000	4.8	4.7
Directors' Training Program - Module 1		SECP	Corporate Governance	Board	8 & 9	2	90000	4.8	4.6
Directors' Training Program - Module 2		SECP	Corporate Governance	Board	10 & 11	2	90000	4.7	4.6
High Impact Train the Trainer (NEW)	Dr. Khurram Sharif	Qatar	General Management	Mid to Senior	12 & 13	2	40000	4.7	4.7
Building Strong Pharma Brands	Akhtar Mahmud		Sales & Marketing	Mid to Senior	17 to 19	3	40000	4.7	4.9
HR as Strategic Business Partner	Shakeel Mapara		Human Resource Management	Mid to Senior	24 to 26	3	40000	4.6	4.5

* ISB - Indian School of Business

* Project Management Institute (PMI), USA - Registered Education Provider (R.E.P.)

* SECP - Securities and Exchange Commission of Pakistan (SECP)

* Dates, Fees, Duration, Faculty and Venue may change without prior information

For details and registrations visit: cee.iba.edu.pk
Phone: 021-38104701 (Ext. 1804, 1807, 1809)

CEE Programs Framework

*This framework is designed at Center for Executive Education, IBA, Karachi



- Organization Perspective
- Executive Development at CEE
- Organization Development at CEE

REGISTRATION PROCESS

01 SELECT WORKSHOP

To fulfill your objectives & to enhance your skills select the workshop that best suites you. Contact our advisors for help in choosing the right training for you.

01

02

BOOK YOUR SEAT

Due to limited seats selection on First Come First Served Basis only (except for certain workshops). Book your seat well in advance. Our team will help you in the registration process.

03

GET CONFIRMATION

Upon receiving completed registration form we only reserve your seat. Confirmations along with program guidelines are sent to participants 2 to 3 days prior to the workshop. (It is strongly advisable to book your travelling after you receive confirmations from CEE).

04

Attend Workshop

Achieve Competency

Apply Knowledge

STRATEGIC AFFILIATIONS - EXECUTIVE EDUCATION



Experience
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Center for Executive Education (CEE)
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