

DECISION MAKING

December 23, 2014-January 22, 2015 (every Tuesday & Thursday) | 6 pm - 8 pm

The dynamic and volatile business world that we live in today demands quick decision making to leverage success and that too at every level of the hierarchal structure of any organization. Successful organizations recognize the importance of decision making which provide solutions to problems that significantly enhances business potential. Today's decision makers must use a variety of thinking styles, methodologies and creative processes. In this course, **you develop your skills as a critical thinker and problem solver. You learn to leverage your personal thinking preferences using tools and techniques based on latest thinking.**

Program Objective

- Make better decisions through critical thinking and creative problem solving
- Adapt to different thinking styles in group and team environments
- Recognize and remove barriers to individual and group creativity to foster an innovative work environment
- Systematically analyze a target problem
- Present your ideas clearly and concisely for maximum shareholder buy-in
- Transform your creativity into practical business solutions

Who Should Attend

- This program is designed for all managers, leaders and professionals who wish to improve the accuracy of their conclusions and decisions
- Individuals who desire to develop critical thinking and problem solving as a core competency
- Professionals who are looking for a refresher program on how to analyze problems and develop potential solutions.

TRAINING INVESTMENT

PKR 16,000/-

(including course material & certificate)

Course Content

SESSION ONE

- * Factors that help effective decision making
- * 6 C's of decision making
- * Inherent personal traps
- * Conceptual blocks to creativity
- * Types of conceptual blocks
- * Barriers to creativity
- * Three components of creativity

SESSION TWO

- * Tools for creating new ideas
- * Tools for defining problems

SESSION THREE

- * Creating a creative climate
- * Problem solving styles
- * Steps in problem solving

SESSION FOUR

- * Tips for building up your problem-solving toolbox
- * Tools for understanding complex situation

SESSION FIVE

- * Bringing it all together
- * Developing a personal action plans

Trainer's Profile:

Dr. Shahid Mir

Dr. Shahid Mr is a Fulbright Post-Doc. Research Scholar and with a PhD degree in Management.

Dr. Mir has been associated with IBA for the last 14 years teaching various courses like Management, Organizational Behavior, Leadership and Operations Management to BBA, MBA and E-MBA programs.

Dr. Mir is a LUMS/McGill/CIDA and USAID Master Trainer and has designed and delivered training programs for various organizations.

He has conducted various trainings at the Center for Executive Education on Decision Making, Good Management, Strategy, NGO Management, etc..



While **leadership** connotes different meanings to different people, the act of **leading universally** entails one common element to all:

Decision Making

Registration form and Fee Voucher are available at our website:

<http://cee.iba.edu.pk/BEnSDP.shtml>

Fee is to be deposited in cash / pay order in any branch of FAYSAL BANK Ltd., A/C No. 110-2162113-006.

For queries & information:

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