



Institute of
Business Administration
Karachi
Leadership and Ideas for Tomorrow

Workshop on Financial Modeling (Module 1 & 2)

**Finance,
Accounting & Law**

Feedback Ratings*
Faculty 4.5/5 Program 4.3/5

Module 1

April 18, 2014 - 9:00am – 5:00pm

April 19, 2014 - 9:00am – 1:00pm

Module 2

April 19, 2014 - 2:00pm – 5:00pm

April 20, 2014 - 9:00am – 5:00pm

Venue: CEE@IBA, Karachi

OVERVIEW

The objective of the course is to provide comprehensive overview of the latest analytical tools used by financial advisors and industry consultants for developing financial statements, while applying globally accepted best practices.

LEARNING OUTCOMES

- Construct a financial model, real-time, under the guidance of a seasoned investment professional
- Identify and incorporate Globally Accepted Best Practises pertaining to financial modelling
- Learn the necessary tool-kit required to prepare decision making dash-boards
- Discuss business cases with a focus on identifying Key Value Drivers required to understand business mechanics

PARTICIPANT'S PROFILE

- Professionals using MS Excel
- Professional involved in the construction and use of financial models, including budgets, projections, evaluations, cash flows, projects, etc
- Professional aspiring to pursue a career in financial advisory
- Senior executives looking for opportunities to rejuvenate their financial modeling skills

Testimonials

“A learning experience that refined my financial modeling skills.”

Mr. Unser Owais
Accounts Officer, Sindh Engro Coal
Mining Company

“Course is very good and it enhances the skills to handle the excel without using mouse.

After this course I am very pleased to say that my efficiency is increased. Instructor got great knowledge and course material is very much complete.”

Mr. Syed Muhammad Kamran Ali
Account Officer, Mashreq Bank

“I found the workshop a valuable experience for the beginners which catered basic excel skills along with requisite knowledge to excel in financial modeling. Keep arranging workshops like this one, I would be happy to attend more. Good Work! “

Ms. Rabia Lalani
Assistant Manager Investment Research,
IGI Pakistan



Center for Executive Education
Institute of Business Administration

* Based on Kirkpatrick's Feedback Rating Model on the scale of 5

Past Participating Organizations

Abbott Laboratories, Aga Khan University, Alfa AdhiSecurities, Amreli Steels Limited, Aon Insurance Brokers (Pvt.) Ltd., B Braun Pakistan (Pvt.) Ltd., CBM, Chevron, China NLC, Dawood Engg., e2e Supply Chain Management Pvt. Ltd., Engro Eximp (Pvt.) Ltd., Engro Foods Ltd., Engro Polymer, Enrst & Young, Fauji Fertilizer Company Limited, Fauji Oil Terminal and Distribution Co. Ltd., GAC Pakistan (Pvt.) Ltd., Global Oil Industries, HBL Asset Management, HSBC, ICI Pakistan, IGI Pakistan, Inbox Tech, Intech Process Automation, Kahota Research Labs, KnS Institute of Business Studies, KSBL, Linde Pakistan Limited, Loreal, Lotte Pakistan PTA Ltd., Lucky Cement Limited, Mashreq Bank, MCB Bank Limited, Merit Packaging, NBP, New Horizon, Notre Dame Institute of Education, Omar Jibran Engineering Industries Ltd, Pak Arab Refinery Limited, Pak Libya Holding, PPL, Saif Textile Mills Limited, Shell, Silk Bank Limited, Sindh Engro Coal Mining Company, State Life Insurance Corporation, Transworld, Tufail Chemical Industry, UBL, Uch Power, USAID, WindRose Consultancy.



FACULTY

Isfandiyar Shaheen is currently working as Head of Growth Equity Investments at Cyan Limited. Cyan is a Dawood Group backed company focused on investing in high potential privately held companies in Pakistan. Isfandiyar's past engagements were Head of Investment Banking at Foundation Securities and CEO of The Kadmos Initiative (Private)

Limited. Isfandiyar started his investment banking career with Seabury Group in New York and obtained a degree in Economics and Mathematics from Franklin and Marshall College. He is an NASD registered representative and is Series 7 & 63 qualified.

TOPICS COVERED

Module 1

- Overview of Financial Modeling
- Excel Best Practices
- Thebes Airport: Situation Overview
- Income Statement and Operating Model
- Capital Expenditures and D&A Schedules
- Financial Model Set Up
- Working Capital Schedule
- Shareholder's Equity Schedule
- Introduction to Valuation and Preliminary Returns Analysis
- Control Page and Sensitivity Analysis

Module 2

- Overview of Advanced Financial Modeling
- Kadmos Modeling Framework
- Thebes Airport: Situation Overview
- Income Statement Projections
- Tax Depreciation and Deferred Tax Liability
- Options and Treasury Stock
- Building Scenarios
- Running Finance Facilities
- Utilization of TEXT functions and Data Tables to build scenarios

Workshop Fees

PKR 26,000/participant Each Module

Inclusive of Course material, IBA Workshop Certificate,
Lunch, Refreshments & Business networking

Experience

**EXECUTIVE
EDUCATION**

Centre for Executive Education, IBA, Karachi

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