

FEEDBACK RATING'

Program 4.5/5 Faculty 4.3/5

Workshop on **Financial Modeling 1**

November 15 & 16, 2017 9:00 am to 5:00 pm Venue: CEE@IBA, Karachi

OVERVIEW

The objective of the course is to provide comprehensive overview of the tools and methods used by financial consultants in developing project finance models, while applying globally accepted financial modeling best practices.

LEARNING OUTCOMES

- Construct a financial model, real-time, under the guidance of a seasoned finance professional and modeling expert Identify and incorporate Globally Accepted Best Practices pertaining to financial
- modelling
- Introduction to FAST financial modeling standards Learn the necessary tool-kit required to prepare decision making dashboards
- Discuss business cases with a focus on identifying Key Value Drivers required to understand business mechanics

PARTICIPANT'S PROFILE Industry professionals using MS Excel

- Industry professionals involved in the construction and use of financialmodels, including budgets, projections, evaluations, cash flows, etc.
- Industry professionals aspiring to pursue a career in financial advisory
- Senior executives looking for opportunities to rejuvenate their financial modeling skills

PAST PARTICIPATING ORGANIZATIONS

Abbott Laboratories, Aga Khan University, Alfa Adhi Seciruties, Amreli Steels Limit-ed, A on Insurance Brokers (Pvt.) Ltd., B Braun Pakistan (Pvt.) Ltd., CBM, Chevron, China NLC, DawoodEngg., e2e Supply Chain Management Pvt. Ltd., Engro Eximp (Pvt.) Ltd., Engro Foods Ltd., Engro Polymer, Enrnst & Young, Fauji Fertilizer Company Limited, Fauji Oil Terminaland Distribution Co. Ltd., GAC Pakistan (Pvt.) Ltd., Global OilIndustries, HBL Asset Management, HSBC, ICI Pakistan, IGI Pakistan, Inbox Tech, Intech Process Automation, Kahota Research Labs, Kn SInstitute of Business Studies, KSBL, Linde Pakistan Limited, Loreal, Lotte Pakistan PTA Ltd., Lucky Cement Limited, Mashreq Bank, MCB Bank Limited, Merit Packaging, NBP, New Horizon, Notre Dame Institute of Education, Omar Jibran Engineering Industries Ltd, Pak Arab Refinery Limited, Pak Libya Holding, PPL, Saif Textile Mills Limited, Shell, Silk Bank Limited, Sindh Engro Coal Mining Company, State Life Insurance Corporation, Transworld, Tufail Chemical Industry, UBL, Uch Power, USAID, Wind Rose Consultancy.

Business Administration

Institute of

Karachi

FACULTY

Saad Usman is a fellow member of Institute of Chartered Accountants of Pakistan (ICAP) and a member of Chartered Institute of Management Accountants, CIMA (UK) currently working as Head of Accounts & Company Secretary at Sanofi Aventis Pakistan Limited. Saad has been associated with Bayer Pakistan and Abbott Pakistan in the past, before joining Sanofi Aventis. Saad is a financial modeling consultant to a management consultancy firm. He has been involved in preparation and presentation of financial models to global management in his respective organizations. He is also a visiting faculty in IBA teaching courses such as Advanced Corporate Finance and Financial Modeling.

TESTIMONIALS

"A learning experience that refined my financial modeling skills."

Mr. Unser Owais Accounts Officer, Sindh Engro Coal Mining Company

"Course isvery good and it enhances thes kills to handle the excel without using mouse. After this course I am very pleased to say that my efficiency is increased. In structor got great knowledge and course material is very much complete."

Mr. Syed Muhammad Kamran Ali Account Officer, Mashreq Bank

"I found the workshop avaluable experience for the beginners which catered basic excel skills along with requisite knowledge to excel in financial modeling.Keep arranging workshops like this one, I would be happy to attend more.Good Work!"

Ms. Rahia Lalani Assistant Manager Investment Research, IGI Pakistan

TOPICS COVERED

- Financial Model Basics
- Recap of key Excel formulas (if, sumif, vlookup etc.)
 - Designing financial model template
 - Use of timelines, flags and switches
 - Use of range names & data validation
- Income Statement and Capital Expenditures and D&A Schedules
 - Debt financing and interest calculations
 - Working Capital Schedule
 - Tax calculations within the model
 - Setting up projected balance sheet
 - Model review and testing

Workshop Fees PKR 36,000/participant

Inclusive of Course material IBA Workshop Certificate Lunch Refreshments & Business networking

