AT CROSSROADS IN YOUR CAREER?
TRANSFORM YOUR CAREER
WITH IBA ADVANTAGE
South Asia’s Premier Business School

Dream. Learn. Discover.

Post-Graduate Diploma (PGD) in Supply Chain Management (SCM)

Program Overview
PGD in Supply Chain Management is designed to develop highly skilled supply chain practitioners with an in-depth understanding of strategic, tactical and operational issues relating to the end-to-end of Supply Chain Management. It will familiarize the students with the best practices in the industry (both local and international).

The PGD in SCM is designed towards developing SCM Professionals with proficiency in analytical, communication, strategic thinking, increasing managerial insight and developing specialist supply chain management competencies.

Who Should Apply?
- Management level Executives wanting to enhance their skills in the supply chain management area.
- Those who are managing supply chain of any magnitude or anyone who wants to opt for SCM (Mid-career shift).

Eligibility Criteria:
Applicant must have a bachelor’s degree (with a minimum of 60%) from HEC recognized educational institution in any area of study (or particularly in Supply Chain Management) and:

- 16 years education with three years’ post qualification work experience or
- 14 years education with six years’ post qualification work experience

Preliminary Interviews will be conducted to shortlist the candidates.

Class Timings
Saturdays: 02:30 pm to 09:00 pm
Sundays: 10:00 am to 05:00 pm

Salient Features:
- One year weekend program leading to EMBA (ideal for working professionals)
- Case Study based teaching
- Real life learning
- Simulations
- Guest speaker sessions
- Educational trips to organizations
- Live Projects
- Video Conferences

Learning Outcomes
This program will:
- Prepare competent supply chain managers who are able to manage the supply chain functions.
- Bridge the competency gap and enhance the professionalism of those involved in the industry.
- Combine academic theory with practice.

Faculty
The top leading faculty for the program is drawn from a mix of academicians, industry practitioners and globally renowned professionals.

Timeline

<table>
<thead>
<tr>
<th>Activity</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Online Forms availability</td>
<td>November 17, 2014</td>
</tr>
<tr>
<td>PGD Open Information Sessions</td>
<td>November 15 &amp; 22, 2014</td>
</tr>
<tr>
<td>Submission of forms deadline</td>
<td>December 1, 2014</td>
</tr>
<tr>
<td>Interviews &amp; Admission offers</td>
<td>December 17 to 19, 2014</td>
</tr>
<tr>
<td>Fee and Document Submission</td>
<td>December 29, 2014</td>
</tr>
<tr>
<td>Orientation Ceremony</td>
<td>January 2, 2015</td>
</tr>
<tr>
<td>Classes commence</td>
<td>January 3, 2015</td>
</tr>
</tbody>
</table>
Courses

Core Courses:
1. Supply Chain Management Fundamental
2. Financial Supply Chain (with Accounting and Finance for SCM Manager)
3. Operation and Production Management (with Sales & Operational Planning)
4. Distribution & Logistics Supply Chain Network Design
5. Strategic Sourcing and Negotiation Skills
6. Supply Chain Performance Measurement & Evaluation
8. Enterprise Resource Planning (ERP)

Elective Courses:
1. Supply Chain Sustainability & Business Continuity
2. Quality Management for Supply Chain
3. Project Management-new product, new market
4. Legal & Regulatory Environment of Business
5. Import-Export Policy (Inbound and Outbound)
6. Supply Chain Modeling & Simulation
7. Manufacturing Strategy
8. Customer Relationship Management (CRM)
9. Forecasting & Demand Management
10. Green Supply Chain
11. MRP Capacity Clearing
12. Negotiation skills and strategic sourcing
13. Business process outsourcing
14. Negotiable instruments

*Performance Evaluation

Evaluation of the students shall be based on:

<table>
<thead>
<tr>
<th>Course Evaluation</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Class Participation/ Presentation/ Quiz</td>
<td>15%</td>
</tr>
<tr>
<td>Midterm exam</td>
<td>20%</td>
</tr>
<tr>
<td>Case study</td>
<td>20%</td>
</tr>
<tr>
<td>Group Project</td>
<td>20%</td>
</tr>
<tr>
<td>Final Exam</td>
<td>25%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

(*subject to change as per nature of courses)

*Fee Structure

<table>
<thead>
<tr>
<th>Fee</th>
<th>Amount (PKR)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Processing Fee</td>
<td>3,500</td>
</tr>
<tr>
<td>Security Deposit (Refundable)</td>
<td>20,000</td>
</tr>
<tr>
<td>Diploma Certificate Fee</td>
<td>5,000</td>
</tr>
<tr>
<td>Fee per course (if paid in full)</td>
<td>30,000</td>
</tr>
<tr>
<td>Fee per course (if paid in installments)</td>
<td>35,000</td>
</tr>
</tbody>
</table>

Tuition Fees

<table>
<thead>
<tr>
<th>Semester 1</th>
<th>Semester 2</th>
<th>Semester 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>If paid in full (advance)</td>
<td>120,000</td>
<td>120,000</td>
</tr>
<tr>
<td>If paid in 3 equal installments</td>
<td>140,000</td>
<td>140,000</td>
</tr>
</tbody>
</table>

| Total Fee (if paid in Advanced) | 368,500 |
| Total Fee (if paid in 3 equal installments) | 428,500 |

* Students are required to arrange for their own books and photocopying etc.

Apply Online at:
https://onlineadmission.iba.edu.pk/
Last date to submit forms: December 01, 2014
Classes commencing from January 3, 2015

For further details:
Center for Executive Education (CEE)
Institute of Business Administration (IBA),
City Campus. Off Garden Road, Karachi-74400.

Tel: (92-21) 38104701 (Ext. 1804, 1805, 1807)
Fax: (92-21) 38103008
Email: ceefio@iba.edu.pk
cee.iba.edu.pk