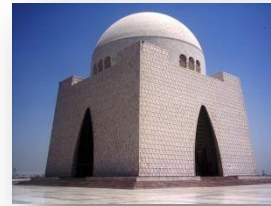


# Managing Family Businesses

A Series of 10 workshops  
Calendar 2014-15 for Karachi



#	Series of 10 workshops	Time	Date
1	<b>What is the job of top management?</b> Balancing between 'today' and 'tomorrow'.	0230pm to 0500pm	April 25, 2014
		0900am to 0500pm	April 26, 2014
2	<b>How to decide on the priorities?</b> Differentiating between opportunities and problems	0230pm to 0500pm	May 30, 2014
		0900am to 0500pm	May 31, 2014
3	<b>Where to focus on business?</b> Identifying areas that 'matter' and the areas to be 'abandoned'.	0230pm to 0500pm	September 26, 2014
		0900am to 0500pm	September 27, 2014
4	<b>How to strengthen our business model?</b> Understanding who will contribute to our success and why will they do so.	0230pm to 0500pm	October 31, 2014
		0900am to 0500pm	November 1, 2014
5	<b>How to manage money?</b> Understanding finance and costs.	0230pm to 0500pm	January 30, 2015
		0900am to 0500pm	January 31, 2015
6	<b>How to manage operations differently?</b> Different kinds of task and different measures of time.	0230pm to 0500pm	February 24, 2015
		0900am to 0500pm	February 25, 2015
7	<b>What value we are creating for whom?</b> Identify the value, communicate and get rewarded for that.	0230pm to 0500pm	March 16, 2015
		0900am to 0500pm	March 17, 2015
8	<b>How to manage people?</b> Different people need different treatment	0230pm to 0500pm	April 19, 2015
		0900am to 0500pm	April 20, 2015
9	<b>What goes in making a 'better' business?</b> The role of strategy and the options we have.	0230pm to 0500pm	May 23, 2015
		0900am to 0500pm	May 24, 2015
10	<b>How to get ready for 'tomorrow'?</b> The role and process of business plan and innovation.	0230pm to 0500pm	June 20, 2015
		0900am to 0500pm	June 21, 2015

### For Registration

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