

# EXECUTIVE EDUCATION CALENDAR 2020



**Institute of  
Business Administration  
Karachi**

*Leadership and Ideas for Tomorrow*

[cee.iba.edu.pk](http://cee.iba.edu.pk)

## CEE Programs Framework



\* This framework is designed at Center for Executive Education, IBA, Karachi

- Organization Perspective
- Executive Development at CEE
- Organization Development at CEE

## REGISTRATION PROCESS

- 01 SELECT WORKSHOP**  
 To fulfill your objectives & to enhance your skills select the workshop that best suites you. Contact our advisors for help in choosing the right training for you.
- 02 BOOK YOUR SEAT**  
 Due to limited seats selection on First Come First Served Basis only (except for certain workshops). Book your seat well in advance. Our team will help you in the registration process.
- 03 GET CONFIRMATION**  
 Upon receiving completed registration form we only reserve your seat. Confirmations along with program guidelines are sent to participants 2 to 3 days prior to the workshop. (It is strongly advisable to book your travelling after you receive confirmations from CEE).
- 04 Attend Workshop  
Achieve Competency  
Apply Knowledge**

Experience  
**EXECUTIVE  
EDUCATION**

Centre for Executive Education, IBA, Karachi

Center for Executive Education (CEE)  
Institute of Business Administration City Campus.  
Off Garden Road, Karachi-74400.

**For Further Information**

T: (92-21) 38104701 (Ext. 1808, 1809, 1812, 1823, 1804)  
F: (92-21) 38103008  
Email: [ceeinfo@iba.edu.pk](mailto:ceeinfo@iba.edu.pk) | Visit: [cee.iba.edu.pk](http://cee.iba.edu.pk)





**INSTITUTE OF BUSINESS ADMINISTRATION (IBA), KARACHI**  
**CENTER FOR EXECUTIVE EDUCATION (CEE)**  
**EXECUTIVE EDUCATION CALENDAR 2020**

WORKSHOP	AFFILIATION	FACULTY	SUBJECT	LEVEL OF PARTICIPANTS				DATES	LOCATION	DURATION (HOURS/DAYS)	FEES	RATING *	
				BOARD	CxO	SENIOR	MIDDLE					FACULTY	PROGRAM
<b>JANUARY 2020</b>													
Certificate in Procurement Management		SPPRA Certified Trainers	Procurement Management					6 to 10	Karachi	5	48,000	4.6	4.5
Law for Non-Lawyers		Mohammad Sohaib Saleem	Law					13 & 14	Karachi	2	35,000		
Factory Management		Nasir Mahmood	Operations Management					23 & 24	Karachi	2	35,000	4.4	4.2
Public Sector Negotiations & Conflict Resolutions (NEW)	SPPRA	Mohsin Mushtaq Chandna/Aisha Bela Malik	Advanced Communication Skills					23 & 24	Karachi	2	60,000		
Presentation Skills: Masterclass		Nadia Saeed	Advanced Communication Skills					27 & 28	Karachi	2	35,000	4.1	4.4
Effective Supply Chain Decision Making using Simulation (NEW)		Faisal Jalal / Dr. Rameez Khalid	Supply Chain Management					28 & 29	Karachi	2	45,000		
Memory Boosting Program for Corporate Excellence		Abdul Basit Siddiqi	Business Analytics					28	Karachi	1	20,000		
Leadership in Digital Era (NEW)		Shuja Shams	Leadership					30	Karachi	1	50,000		
<b>FEBRUARY 2020</b>													
Current Good Manufacturing Practices (CGMP)		Dr. Bilquees Yasmeen	Quality Management					from 1 Feb	Karachi	10 (weeks)	49,000		
Quantum Leap for Managers (NEW)		Leon Menezes / Usman Nazir	Strategy & Management					13 & 14	Karachi	2	45,000		
Managerial Communication Strategies for Success		Nadia Sayeed	Advanced Communication Skills					18 & 19	Karachi	2	40,000	4.5	4.4
Real-time Organizational Strategy Building with LEGO Serious Play®		Dr. Khurram Sharif	Strategy & Management					18 & 19	Karachi	2	70,000		
Applicative Six Sigma - Green Belt Level		Dr. Rameez Khalid / Ali Zulqarnain	Quality Management					18 to 20 & 25	Karachi	3 + 1	49,000	4.2	4.4
Business Analytics (NEW)		Dr. Sajjad Haider / Dr. Murtaza Haider	Strategy & Management					19 to 21	Karachi	3	90,000		
Effective HR Audit (NEW)		Muhammad Farhan	Human Resource Management					19	Karachi	1	30,000		
High Impact Train the Trainer		Dr. Khurram Sharif	Strategy & Management					20 & 21	Karachi	2	70,000	4.7	4.7
Project Management - Framework & Tools		Dr. Irfan Nabi/Dr. Rameez Khalid/Omair Mirza	Project Management					24 to 28	Karachi	5	75,000	4.7	4.6
People Metrics and Analytics		Shuja Shams	Human Resource Management					25 & 26	Karachi	1.5	30,000		
<b>MARCH 2020</b>													
Certificate in Procurement Management	SPPRA	SPPRA Certified Trainers	Procurement Management					9 to 13	Karachi	5	48,000		
Management Development Program - Focusing on Team Building		Dr. Irum Saba	Strategy & Management					10 & 11	Karachi	2	60,000	4.1	4.2
Finance for Non-Finance Executives		Abdul Rahim Suriya	Finance & Accounting					12 & 13	Karachi	2	40,000	4.6	4.5
Negotiation & Conflict Resolution Skills		Dr. Huma Baqai	Advanced Communication Skills					13	Karachi	1	30,000	4.3	4.4
Directors' Training Program - Module 1	SECP	DTP Certified IBA's Faculty Members	Corporate Governance					16 to 18	Karachi	2.5	110,000	4.8	4.6
Directors' Training Program - Module 2	SECP	DTP Certified IBA's Faculty Members	Corporate Governance					18 to 20	Karachi	2.5	110,000	4.7	4.6
Performance Management Essentials		Shuja Shams	Human Resource Management					17 & 18	Karachi	2	40,000		
Leadership School for Medical and Industrial Radiation Safety (NEW)		Dr. Nasir Afghani / Mishkat Ali Jafri	Strategy & Management					17 to 20	Karachi	4	90,000		
Discovering Leadership Through Self Analysis		Dr. Khurram Sharif	Leadership					19 to 20	Karachi	2	75,000	4.4	4.3
Balanced Scorecard		Dr. Akmal Ataulah	Human Resource Management					25 & 26	Karachi	2	35,000	4.8	4.7
Best Practices in Internal Auditing		Huma Pasha	Finance & Accounting					25 & 26	Karachi	2	45,000	4.3	4.2
Global Sourcing: Using Gamification (NEW)		Faisal Jalal / Dr. Rameez Khalid	Supply Chain Management					30 & 31	Karachi	2	40,000		
<b>APRIL 2020</b>													
Financial Modeling & Business Valuation		Saad Usman	Finance & Accounting					7 to 9	Karachi	3	60,000		
Building Strong Pharma Brands		Akhtar Mahmud	Sales & Marketing					7 to 9	Karachi	3	40,000		
Managing the Maintenance Department		Nasir Mahmood	Operations Management					9 & 10	Karachi	2	35,000	4.4	4.2
Writing Techniques: A Strategic Approach		Maria Hassan Siddiqi	Strategy & Management					8 & 9	Karachi	2	35,000		
Transformational Leadership Program (Residential Program) (NEW)		Dr. Nasir Afghani/Dr. Ahmed Junaid/Dr. Sajjad Haider	Leadership					13 to 17	Karachi	5	500,000		
Certificate in Procurement Management	SPPRA	SPPRA Certified Trainers	Procurement Management					13 to 17	Karachi	5	48,000		
Service Oriented Professional		Shuja Shams	Strategy & Management					14 & 15	Karachi	2	35,000		
Compensation & Benefits Management		Hussain Adenwala	Human Resource Management					15 & 16	Karachi	2	45,000	4.5	4.3
The Learning Journey - TNA to MLE		Talha Asim Ghazi	Human Resource Management					15 & 16	Karachi	2	49,000		
<b>JUNE 2020</b>													
Certificate in Procurement Management	SPPRA	SPPRA Certified Trainers	Procurement Management					22 to 26	Karachi	5	48,000		
Directors' Training Program - Module 1	SECP	DTP Certified IBA's Faculty Members	Corporate Governance					22 to 24	Karachi	2.5	110,000	4.8	4.6
Directors' Training Program - Module 2	SECP	DTP Certified IBA's Faculty Members	Corporate Governance					24 to 26	Karachi	2.5	110,000	4.7	4.6
<b>JULY 2020</b>													
Negotiation & Conflict Resolution Skills		Dr. Huma Baqai	Advanced Communication Skills					18	Karachi	1	30,000	4.3	4.4
Effective HR Audit (NEW)		Muhammad Farhan	Human Resource Management					22	Karachi	1	30,000		
Fin-Tech: Foundations and Application of Financial Technology		Dr. Ahmed Junaid / Dr. Sajjad Haider	Finance & Accounting					23 & 24	Karachi	2	50,000	4.7	4.6
<b>AUGUST 2020</b>													
Presentation Skills: Masterclass		Nadia Saeed	Advanced Communication Skills					10 & 11	Karachi	2	35,000	4.1	4.4
Law for Non-Lawyers		Mohammad Sohaib Saleem	Law					11 & 12	Karachi	2	35,000		
Certificate in Procurement Management		SPPRA Certified Trainers	Procurement Management					17 to 21	Karachi	5	48,000		
Factory Management		Nasir Mahmood	Operations Management					18 & 19	Karachi	2	35,000	4.4	4.2
Quantum Leap for Managers (NEW)		Leon Menezes / Usman Nazir	Strategy & Management					19 & 20	Karachi	2	45,000		
Public Sector Negotiations & Conflict Resolutions (NEW)	SPPRA	Mohsin Mushtaq Chandna/Aisha Bela Malik	Advanced Communication Skills					20 & 21	Karachi	2	60,000		
Effective Supply Chain Decision Making using Simulation (NEW)		Faisal Jalal / Dr. Rameez Khalid	Supply Chain Management					25 & 26	Karachi	2	45,000		
Memory Boosting Program for Corporate Excellence		Abdul Basit Siddiqi	Business Analytics					25	Karachi	1	20,000		
Leadership in Digital Era (NEW)		Shuja Shams	Leadership					26	Karachi	1	50,000		
<b>SEPTEMBER 2020</b>													
Project Management - Framework & Tools (NEW)		Dr. Irfan Nabi/Dr. Rameez Khalid/Omair Mirza	Project Management					14 to 18	Karachi	5	75,000	4.7	4.6
Leadership School for Medical and Industrial Radiation Safety (NEW)		Dr. Nasir Afghani / Mishkat Ali Jafri	Strategy & Management					15 to 18	Karachi	4	90,000		
Applicative Six Sigma - Green Belt Level		Dr. Rameez Khalid / Ali Zulqarnain	Quality Management					15 to 17 & 22	Karachi	3 + 1	49,000	4.2	4.4
Managerial Communication Strategies for Success		Nadia Sayeed	Advanced Communication Skills					16 & 17	Karachi	2	40,000	4.5	4.4
High Impact Train the Trainer		Dr. Khurram Sharif	Strategy & Management					16 & 17	Karachi	2	70,000	4.7	4.7
Real-time Organizational Strategy Building with LEGO Serious Play®		Dr. Khurram Sharif	Strategy & Management					18 & 19	Karachi	2	70,000		
Current Good Manufacturing Practices (CGMP)		Dr. Bilquees Yasmeen	Quality Management					from 19 (10 weeks)	Karachi	10 (weeks)	49,000		
Directors' Training Program - Module 1	SECP	DTP Certified IBA's Faculty Members	Corporate Governance					21 to 23	Karachi	2.5	110,000	4.8	4.6
Directors' Training Program - Module 2	SECP	DTP Certified IBA's Faculty Members	Corporate Governance					23 to 25	Karachi	2.5	110,000	4.7	4.6
Business Analytics (NEW)		Dr. Sajjad Haider / Dr. Murtaza Haider	Strategy & Management					28 to 30	Karachi	3	90,000		
Global Sourcing: Using Gamification (NEW)		Faisal Jalal / Dr. Rameez Khalid	Supply Chain Management					29 & 30	Karachi	2	40,000		
<b>OCTOBER 2020</b>													
Certificate in Procurement Management	SPPRA	SPPRA Certified Trainers	Procurement Management					12 to 16	Karachi	5	48,000		
Finance for Non-Finance Executives		Abdul Rahim Suriya	Finance & Accounting					13 & 14	Karachi	2	40,000	4.6	4.5
Performance Management Essentials		Shuja Shams	Human Resource Management					14 & 15	Karachi	2	40,000		
Compensation & Benefits Management		Hussain Adenwala	Human Resource Management					14 & 15	Karachi	2	45,000	4.5	4.3
Management Development Program - Focusing on Team Building		Dr. Irum Saba	Strategy & Management					22 & 23	Karachi	2	60,000	4.1	4.2
Balanced Scorecard		Dr. Akmal Ataulah	Human Resource Management					22 & 23	Karachi	2	35,000	4.8	4.7
Negotiation & Conflict Resolution Skills		Dr. Huma Baqai	Advanced Communication Skills					23	Karachi	1	30,000	4.3	4.4
Discovering Leadership Through Self Analysis		Dr. Khurram Sharif	Leadership					23 & 24	Karachi	2	75,000	4.4	4.3
People Metrics and Analytics		Shuja Shams	Human Resource Management					27 & 28	Karachi	1.5	30,000		
Best Practices in Internal Auditing		Huma Pasha	Finance & Accounting					27 & 28	Karachi	3	40,000	4.3	4.2
<b>NOVEMBER 2020</b>													
Financial Modeling & Business Valuation		Saad Usman	Finance & Accounting					11 to 13	Karachi	3	60,000		
Effective HR Audit (NEW)		Muhammad Farhan	Human Resource Management					12	Karachi	1	30,000		
Building Strong Pharma Brands		Akhtar Mahmud	Sales & Marketing					11 to 13	Karachi	3	40,000		
Managing the Maintenance Department		Nasir Mahmood	Operations Management					17 & 18	Karachi	2	35,000	4.4	4.2
The Learning Journey - TNA to MLE		Talha Asim Ghazi	Human Resource Management					18 & 19	Karachi	2	49,000		
Writing Techniques: A Strategic Approach		Maria Hassan Siddiqi	Strategy & Management					18 & 19	Karachi	2	35,000		
Service Oriented Professional		Shuja Shams	Strategy & Management					24 & 25	Karachi	2	35,000		
Strategic Project Management - Managing the Project Portfolio		Dr. Irfan Nabi/Dr. Rameez Khalid/Omair Mirza	Project Management					24 to 26	Karachi	3	48,000		
Transformational Leadership Program (Residential Program) (NEW)		Dr. Nasir Afghani/Dr. Ahmed Junaid/Dr. Sajjad Haider	Leadership					23 to 27	Karachi	5	500,000		
<b>DECEMBER 2020</b>													
Certificate in Procurement Management	SPPRA	SPPRA Certified Trainers	Procurement Management					7 to 11	Karachi	5	48,000		
Negotiation & Conflict Resolution Skills		Dr. Huma Baqai	Advanced Communication Skills					11	Karachi	1	30,000	4.3	4.4
Project Management - Framework & Tools (NEW)		Dr. Irfan Nabi/Dr. Rameez Khalid/Omair Mirza	Project Management					14 to 18	Karachi	5	75,000	4.7	4.6
Directors' Training Program - Module 1	SECP	DTP Certified IBA's Faculty Members	Corporate Governance					14 to 16	Karachi	2.5	110,000	4.8	4.6
Directors' Training Program - Module 2	SECP	DTP Certified IBA's Faculty Members	Corporate Governance					16 to 18	Karachi	2.5	110,000	4.7	4.6
Fin-Tech: Foundations and Application of Financial Technology		Dr. Ahmed Junaid / Dr. Sajjad Haider	Finance & Accounting					29 & 30	Karachi	2	50,000	4.7	4.6