



cee.iba.edu.pk

## **CEE Programs Framework**

#### Organizational Development Consultancy Leadership Business Research amework is designed at Center for Executive Education, **Post Graduate** Management Development Programs Diploma Programs (PGD) (MDP) **Vision** Mission Middle Senior Management, Innovation, Leadership & Strategy Programs \* This fr Etecutive Development Organization Perspective ■ Executive Development at CEE Organization Development at CEE

### **REGISTRATION PROCESS**

**SELECT WORKSHOP** 

To fulfill your objectives & to enhance your skills select the workshop that best suites you. Contact our advisors for help in choosing the right training for you.

**BOOK YOUR SEAT** 

Due to limited seats selection on First Come First Served Basis only (except for certain workshops). Book your seat well in advance. Our team will help you in the registration process.

**GET CONFIRMATION** 

Upon receiving completed registration form we only reserve your seat. Confirmations along with program guidelines are sent to participants 2 to 3 days prior to the workshop. (It is strongly advisable to book your travelling after you receive confirmations from CEE).

Attend Workshop **Achieve Competency** Apply Knowledge

Experience

Center for Executive Education (CEE) Institute of Business Administration City Campus. Off Garden Road, Karachi-74400.

For Further Information

T: (92-21) 38104701 (Ext. 1808, 1809, 1812, 1823, 1804) F: (92-21) 38103008

Email: ceeinfo@iba.edu.pk | Visit: cee.iba.edu.pk









































# INSTITUTE OF BUSINESS ADMINISTRATION (IBA), KARACHI CENTER FOR EXECUTIVE EDUCATION (CEE) EXECUTIVE EDUCATION CALENDAR 2020

EXECUTIVE EDUCATION CALENDAR 2020										
WORKSHOP	AFFILIATION	FACULTY	SUBJECT	LEVEL OF PARTICIPANTS BOARD CXO SENIOR MIDDLE	DATES	LOCATION	DURATION (HOURS/DAYS)	FEES + 5% SST	RATII FACULTY	
	00004	JANUARY :			40.47	14 11		10.000	4.0	4.5
Certificate in Procurement Management  Law for Non-Lawvers	SPPRA	SPPRA Certified Trainers  Mohammad Sohaib Saleem	Procurement Management Law		13 to 17	Karachi Karachi	5 2	48,000 35,000	4.6	4.5
Public Sector Negotiations & Conflict Resolutions (NEW)		Mohsin Mushtaq Chandna/Aisha Bela Malik	Advanced Communication Skills		23 & 24	Karachi	2	60,000		New
Presentation Skills: Masterclass  Effective Supply Chain Decision Making using Simulation (NEW)		Nadia Saeed Faisal Jalal / Dr. Rameez Khalid	Advanced Communication Skills Supply Chain Management		27 & 28 28 & 29	Karachi Karachi	2 2	35,000 45,000	4.1	4.4 New
Memory Boosting Program for Corporate Excellence		Abdul Basit Siddiqi	Business Analytics		28	Karachi	1	20,000		New
Factory Management  Leadership in Digital Era (NEW)	-	Nasir Mahmood Shuja Shams	Operations Management Leadership		29 & 30 30	Karachi Karachi	2	35,000 50,000	4.4	4.2 New
Leadership in Digital Lta (NEW)		FEBRUARY			30	Naraciii	1	30,000		INCW
Current Good Manufacturing Practices (CGMP)  Marketing Essentials for Engineers (NEW)	-	Dr. Bilquees Yasmeen Ehtisham Anwar	Quality Management Strategic Marketing Management		from 1 Feb 17 & 18	Karachi Karachi	10 (weeks) 2	49,000 50,000		New
Managerial Communication Strategies for Success		Nadia Sayeed	Advanced Communication Skills		18 & 19	Karachi	2	40,000	4.5	4.4
Real-time Organizational Strategy Building with LEGO Serious Play®		Dr. Khurram Sharif	Strategy & Management		18 & 19	Karachi	2	70,000	4.0	New
Applicative Six Sigma - Green Belt Level  Business Analytics (NEW)	-	Dr. Rameez Khalid / Ali Zulqarnain Dr. Sajjad Haider / Dr. Murtaza Haider	Quality Management Strategy & Management		18 to 20 & 25 19 to 21	Karachi Karachi	3 + 1	49,000 90.000	4.2	4.4 New
Effective HR Audit (NEW)		Muhammad Farhan	Human Resource Management		19	Karachi	1	30,000		New
High Impact Train the Trainer Project Management - Framework & Tools	-	Dr. Khurram Sharif - Dr. Irfan Nabi/Dr. Rameez Khalid/Omair Mirza	Strategy & Management Project Management		20 & 21 24 to 28	Karachi Karachi	5	70,000 75,000	4.7	4.7
People Metrics and Analytics		Shuja Shams	Human Resource Management		25 & 26	Karachi	1.5	30,000	7.7	-4.0
World of Engray Economics (NEW)		MARCH 2  Muqtadar Quraishi	O20  Strategy & Management		5 & 6	Karaohi	5	50,000		
World of Energy Economics (NEW)  Certificate in Procurement Management	SPPRA	SPPRA Certified Trainers	Procurement Management		9 to 13	Karachi Karachi	5	48,000		
Best Practices in Internal Auditing		Huma Pasha	Finance & Accounting		10 & 11	Karachi	2	45,000	4.3	4.2
Finance for Non-Finance Executives  Negotiation & Conflict Resolution Skills		Abdul Rahim Suriya Dr. Huma Bagai	Finance & Accounting  Advanced Communication Skills		12 & 13 13	Karachi Karachi	2	40,000 30,000	4.6 4.3	4.5 4.4
Directors' Training Program - Module 1	SECP	DTP Certified IBA's Faculty Members	Corporate Governance		16 to18	Karachi	2.5	110,000	4.8	4.6
Directors' Training Program - Module 2 Performance Management Essentials	SECP	DTP Certified IBA's Faculty Members Shuja Shams	Corporate Governance Human Resource Management		18 to 20 17 & 18	Karachi Karachi	2.5	110,000 40,000	4.7	4.6
Leadership School for Medical and Industrial Radiation Safety (NEW)		Dr. Nasir Afghan	Strategy & Management		17 to 20	Karachi	4	90,000		New
Discovering Leadership Through Self Analysis		Dr. Khurram Sharif	Leadership		19 & 20	Karachi	2	75,000	4.4	4.3
Management Development Program - Focusing on Team Building  Balanced Scorecard	-	- Dr. Irum Saba Dr. Akmal Ataullah	Strategy & Management Strategy & Management		19 & 20 25 & 26	Karachi Karachi	2 2	60,000 35,000	4.1 4.8	4.2
					_0 Q Z0	raraoill	-	55,000	110	11/
Managing the Maintenance Department		APRIL 20 - Nasir Mahmood			C 0 7	Vorashi	2	25.000	4.4	4.0
Managing the Maintenance Department  Supplier Negotiation using Sourcing Chessboard (NEW)		Dr. Rameez Khalid	Operations Management Supply Chain Management		6 & 7 7 & 8	Karachi Karachi	2	35,000 50,000	4.4	4.2 New
Financial Modeling & Business Valuation		Saad Usman	Finance & Accounting		7 to 9	Karachi	3	60,000		
Building Strong Pharma Brands  Writing Techniques: A Strategic Approach	-	Akhtar Mahmud Maria Hassan Siddiqui	Sales & Marketing Strategy & Management		7 to 9 8 & 9	Karachi Karachi	3 2	40,000 35,000		
Certificate in Procurement Management	SPPRA	SPPRA Certified Trainers	Procurement Management		13 to 17	Karachi	5	48,000		
Service Oriented Professional  Compensation & Benefits Management	_	Shuja Shams Hussain Adenwala	Strategy & Management		14 & 15 15 & 16	Karachi Karachi	2 2	35,000 45,000	4.5	12
The Learning Journey - TNA to MLE		Talha Asim Ghazi	Human Resource Management  Human Resource Management		15 & 16	Karachi	2	49,000	4.0	4.3
0.45 + 1.2	00004	JUNE 20			22. 22	1, 1,	_	10.000		
Certificate in Procurement Management  Directors' Training Program - Module 1	SPPRA SECP	SPPRA Certified Trainers  DTP Certified IBA's Faculty Members	Procurement Management Corporate Governance		22 to 26 22 to 24	Karachi Karachi	2.5	48,000 110,000	4.8	4.6
Directors' Training Program - Module 2	SECP	DTP Certified IBA's Faculty Members	Corporate Governance		24 to 26	Karachi	2.5	110,000	4.7	4.6
Negotiation & Conflict Resolution Skills	1	JULY 202 Dr. Huma Bagai	20 Advanced Communication Skills		18	Karachi	1	30,000	4.3	4.4
Effective HR Audit (NEW)		Muhammad Farhan	Human Resource Management		22	Karachi	1	30,000	7.0	New
Fin-Tech: Foundations and Application of Financial Technology (NEW)		Dr. Ahmed Junaid / Dr. Sajjad Haider	Finance & Accounting		23 & 24	Karachi	2	50,000		New
Leadership School for High Potential Engineers	_	Dr. Nasir Afghan  AUGUST 2	Leadership		28 & 29	Karachi		60,000		New
Leadership Excellence (aligning your Leadership with changing Situation)		Shuja Shams	Leadership		8 & 9	Karachi	2	20,000		
Law for Non-Lawyers Virtual Presentation Skills	-	Mohammad Sohaib Saleem Nadia Saeed	Law Advanced Communication Skills		11 & 12 12 & 13	Karachi Karachi	2 2	31,500 31,500	4.1	4.4
Factory Management		Nasir Mahmood	Operations Management		17 to 20	Karachi	2	31,500	4.4	4.2
Leadership in Digital Era (NEW)		Shuja Shams SEPTEMBEF	Leadership		26	Karachi	1	45,000		
Effective HR Audit (NEW)		Muhammad Farhan	Human Resource Management		5 & 12	Karachi	2	27,000		
Managerial Communication Strategies for Success	-	Nadia Sayeed Faisal Jalal / Dr. Rameez Khalid	Advanced Communication Skills Supply Chain Management		16 & 17 29-30 & Oct 1-2	Karachi Karachi	2 2	36,000 36,000	4.5	4.4
Global Sourcing: Using Gamification (NEW)		OCTOBER			29-30 & OUL 1-2	Natacili	2	30,000		
Certificate in Procurement Management	SPPRA	SPPRA Certified Trainers	Procurement Management		12 to 16	Karachi	5	48,000		
Finance for Non-Finance Executives  Performance Management Essentials	-	Abdul Rahim Suriya Shuja Shams	Finance & Accounting Human Resource Management		13 & 14 14 & 15	Karachi Karachi	2 2	40,000	4.6	4.5
Compensation & Benefits Management		Hussain Adenwala	Human Resource Management	<u> </u>	14 & 15	Karachi	2	45,000	4.5	4.3
Management Development Program - Focusing on Team Building  Balanced Scorecard	-	Dr. Irum Saba Dr. Akmal Ataullah	Strategy & Management Human Resource Management		22 & 23 22 & 23	Karachi Karachi	2 2	60,000 35,000	4.1 4.8	4.2 4.7
Negotiation & Conflict Resolution Skills		Dr. Huma Baqai	Advanced Communication Skills		23	Karachi	1	30,000	4.3	4.4
Discovering Leadership Through Self Analysis		Dr. Khurram Sharif	Leadership		23 & 24	Karachi	2	75,000	4.4	4.3
People Metrics and Analytics	1	Shuja Shams NOVEMBER	Human Resource Management <b>2020</b>		27 & 28	Karachi	1.5	30,000		
Financial Modeling & Business Valuation		Saad Usman	Finance & Accounting		11 to 13	Karachi	3	60,000		
Effective HR Audit (NEW) Building Strong Pharma Brands	1	Muhammad Farhan - Akhtar Mahmud	Human Resource Management Sales & Marketing		12 11 to 13	Karachi Karachi	3	30,000 40,000		New
Managing the Maintenance Department		Nasir Mahmood	Operations Management		17 & 18	Karachi	2	35,000	4.4	4.2
The Learning Journey - TNA to MLE Writing Techniques: A Strategic Approach	-	Talha Asim Ghazi Maria Hassan Siddigui	Human Resource Management		18 & 19 18 & 19	Karachi	2 2	49,000		
Writing Techniques: A Strategic Approach Service Oriented Professional	1	Shuja Shams	Strategy & Management Strategy & Management		18 & 19 24 & 25	Karachi Karachi	2	35,000 35,000		
Strategic Project Management - Managing the Project Portfolio		Dr. İrfan Nabi/Dr. Rameez Khalid/Omair Mirza	Project Management		24 to 26	Karachi	3	48,000		
Certificate in Procurement Management	SPPRA	DECEMBER SPPRA Certified Trainers	2020 Procurement Management		7 to 11	Karachi	5	48,000		
Negotiation & Conflict Resolution Skills		Dr. Huma Baqai	Advanced Communication Skills		11	Karachi	1	30,000	4.3	4.4
Project Management - Framework & Tools (NEW)  Directors' Training Program - Module 1	SECP	Dr. Irfan Nabi/Dr. Rameez Khalid/Omair Mirza DTP Certified IBA's Faculty Members	Project Management Corporate Governance		14 to 18	Karachi Karachi	5 2.5	75,000 110,000	4.7 4.8	4.6
Directors' Training Program - Module 2	SECP	DTP Certified IBA's Faculty Members	Corporate Governance		16 to 18	Karachi	2.5	110,000	4.7	4.6
Fin-Tech: Foundations and Application of Financial Technology (NEW)	-	Dr. Ahmed Junaid / Dr. Sajjad Haider	Finance & Accounting		29 & 30	Karachi	2	50,000		New
							$\vdash$			
	-	-					$\vdash \vdash \vdash$			
			_							
	<b>X</b>									
	1		<u> </u>							
					I same si		H.		-14	
cee iha edu nk			*	Dates, Fees, Program, Faculty and	i neation subject	to change for	the most curre	nt undates vi	ISIT CAR IN	a edu nk