



ACTIVITY REPORT

JANUARY
2024



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01 CEE IN Numbers

Workshops Conducted **06**

Other Activities & Events **04**

Seminars **01**

Location **Karachi/Islamabad**

Total Number of IBA Faculty Engaged **14**

Total Number of Non-IBA Faculty Engaged **14**



Workshops

Enhancing Distribution Effectiveness

January 10 & 11, 2024

The SDP hosted a workshop on ‘Enhancing Distribution Effectiveness’.

Venue: C-10, Aman Tower, third Floor

Participants Organization: Sante (Pvt) Limited, JTM Distributors, Hoechst Pakistan Ltd, UDL Distribution (Pvt.) Limited, Premier Group



Trainers: Mr. Ahmed Iqbal

Participants: 7

Operational Excellence

January 23 to 25, 2024

The Center for Executive Education (CEE), IBA conducted the Operational Excellence.

The program sought to address the question of how to gain competitive advantage through operational excellence. The program focused on understanding challenges confronting firms competing in today's demanding environment. Issues related to alignment of operations strategy with operating system design and execution, operational best practices were covered such as lean management and Toyota Production System, and challenges in measurement of performance. Modern practices such as design thinking for problem solving and continuous improvement in the operating model were also explored.



**Trainers: Dr. Mohammad Kamran Mumtaz, Faisal Jalal,
Dr. Rameez Khalid, Noman Amjad Lutfi**

Participants: 8

Masterclass: Presentation Skills with Impact

January 24 & 25, 2024

The Center for Executive Education (CEE), IBA hosted Masterclass: Presentation Skills with Impact for mid-to-senior level Managers and Executives.

This workshop was aimed at aiding participants in building and delivering a powerful message to both internal and external clients. It built participant's skills in selling, informing and motivating their audience. The workshop was highly interactive, focusing on presenters' styles, structuring the message, delivering the contents, using the visual aids and handling audience questions. It proved to be of great value for those who deliver executive level presentations, sales presentations and technical presentations.



Trainer: Nadia Sayeed

Participants: 20



03 Customized

OGDCL x IBA Learning Excellence for Accelerated Progression (LEAP) Cohort – 6

January 8 to 19, 2024

The LEAP program, Cohort 6, was a significant and enriching experience for the 30 skilled officers from diverse departments of OGDCL. Hosted at the IBA office in Islamabad, the program aimed to refine their leadership abilities and foster positive changes in their professional spheres. Throughout the intensive two-week program, participants were exposed to various aspects of leadership, including best practices, emotional intelligence, soft and functional skills, and effective strategies through Action Learning. Additionally, the incorporation of a LEGO Serious Play module likely contributed to enhancing critical decision-making and problem-solving skills.



Trainer: Dr. Khurram Jahangir Sharif, Dr. Asad Ilyas,
Dr. Sharjeel Hasnie, Barrister Mahreen Khan,
Dr. Nadeem Kureshi & Dr. Sana Tauseef

Participants: 30

Customized



CLDP
COMMERCIAL LAW DEVELOPMENT PROGRAM

The Commercial Law Development Program (CLDP) to address the business objectives of the IBA Dispute Resolution Forum, Islamabad January 17 & 18, 2024

The training was designed to address specific objectives for IBA-DRF including new business partnerships, targeting potential clients, etc.



Facilitators: Zmarak Khan, Eric Ives, Sydney Dinenberg,
Thomas Choi, Othmane Benlafkih, Rekha Rangachari

Participants: 11



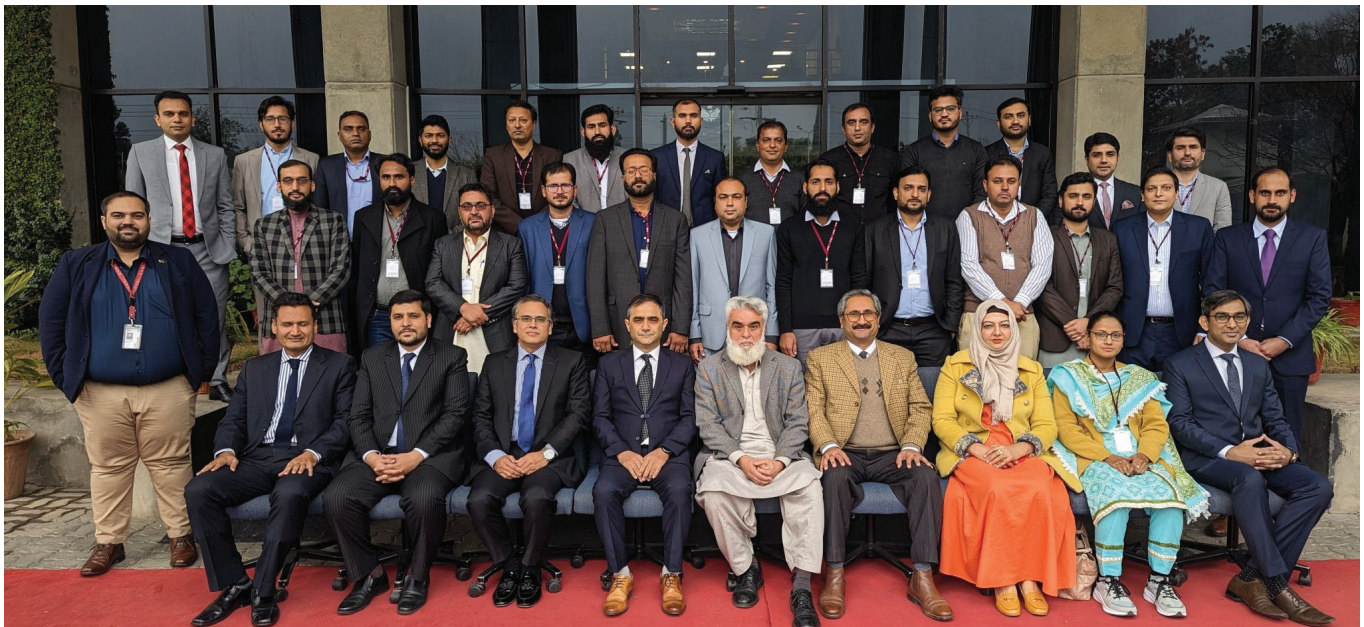
Customized

10GDCL x IBA Learning Excellence for Accelerated Progression (LEAP) Cohort – 7

January 22 to February 2, 2024

The Center for Executive Education (CEE), IBA conducted the LEAP program, Cohort 7, was a significant and enriching experience for the 30 skilled officers from diverse departments of OGDCL. Hosted at the IBA office in Islamabad, the program aimed to refine their leadership abilities and foster positive changes in their professional spheres.

Throughout the intensive two-week program, participants were exposed to various aspects of leadership, including best practices, emotional intelligence, soft and functional skills, and effective strategies through Action Learning. Additionally, the incorporation of a LEGO Serious Play module likely contributed to enhancing critical decision-making and problem-solving skills.



Trainer: Dr. Khurram Jahangir Sharif, Dr. Asad Ilyas,
Dr. Sharjeel Hasnie, Barrister Mahreen Khan,
Dr. Nadeem Kureshi & Dr. Hilal Butt.

Participants: 30

Customized



Directors Training Program for Pak Libya

January 15 to 18, 2024

The Center for Executive Education (CEE), IBA conducted a customized Directors Training Program for Pak Libya Holding Company.

The Directors Training Program (DTP) is CEE's flagship program that fulfills the needs of board members and directors of corporate and public sectors. The DTP enables participants to become members of the Board of Directors of the publicly listed companies. In addition to fulfilling this requirement, the program enhances the participants' board leadership skills and improves their ability to succeed as a director in an increasingly complex environment.



Trainer:Mr. Abdul Rahim Suriya, Rahat Aziz,
Ms. Mahreen Nazar, Ms. Nausheen Ahmed
Mr. Amar Naseer, Mr. Faheem UI Hassan,
Syed Abdul Qadir

Participants: 30



Customized

Finance for Non-Finance Managers and Communication Skills

January 25 to 27, 2024

The Center for Executive Education (CEE), IBA conducted a customized program for School of Logistics (SOL), Pakistan Airforce.

It was a 3-day customized workshop—one day for finance for non-finance professionals and 2 days for communication skills. The finance day equipped non-finance managers with key insights into reading financial statements, cost concepts, budgeting, and corporate reporting. For two days participants helped participants enhance their communication skills through self-assessment, engaging presentations, and mastering active listening. The training was a dynamic blend of personal and financial skills enhancement of the participants that will accelerate the participants' professional growth.



Trainers: Mr. Abdul Rahim Suriya, Nadia Sayeed

Participants: 7

04 Other Events

PGD Orientation

January 06, 2024



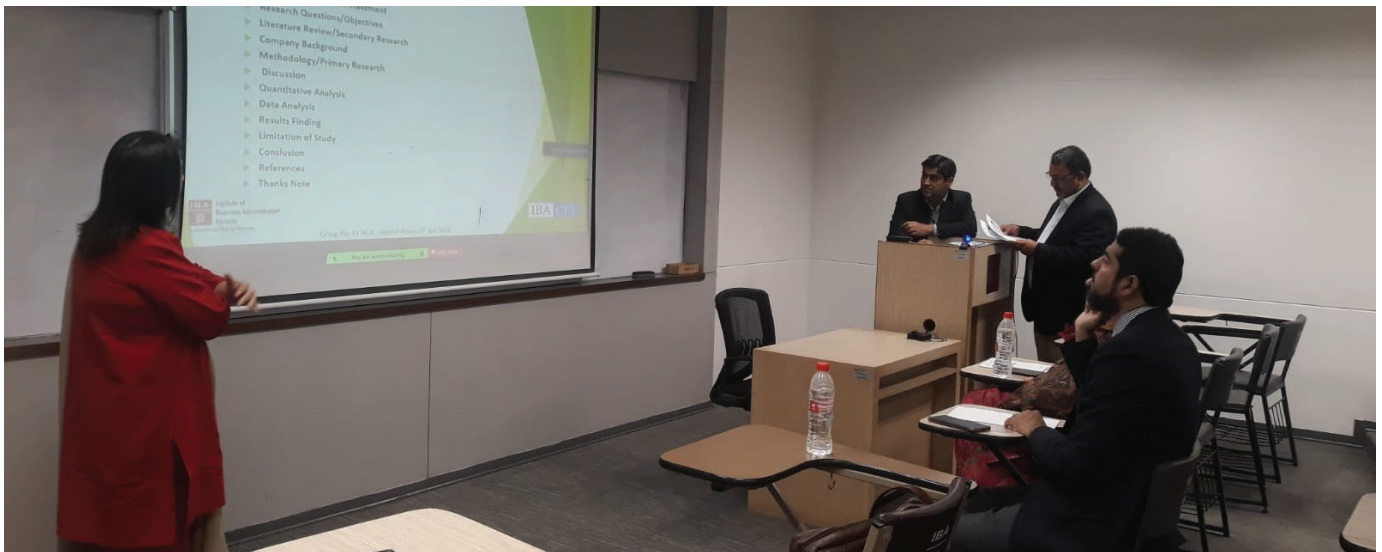
PGD Presentations: PGD Supply Chain Management, Final Presentation

January 14, 2024



Other Activities & Events

PGD Healthcare Management, Final Presentation
January 27, 2024



PGD Project Management Final Presentation
January 28, 2024



05 Seminars

The Dispute Resolution Forum of IBA in Islamabad Hosted first public seminar on commercial, corporate and regulatory mediation at NIBAF, Islamabad

The event was attended by guests and participants from SECP, CLDP, FBR, PSX, Federal judicial academy, State bank of Pakistan, Jazz, Zong, Pakistan bar council, Ministry of Law, Leading legal colleges, and Private legal practitioners.

The welcome address was given by Director CEE, Kamran Bilgrami. Zmarak khan, Senior Counsel at the Commercial Law Development Program (CLDP) at the United States Department of Commerce shared insights on his vision for the collaboration of CLDP with Pakistan and mainly with the Dispute Resolution Forum, IBA in which he mentioned the importance of collaboration and partnership and how these partnerships can strengthen the legal landscape of Pakistan.

Hon'ble Justice Jawad Hassan, Judge at the Lahore High Court addressed the gathering in the Keynote speech and highlighted the significance of mediation, emphasizing its role in "sharing the burden of judicial matters and resolving disputes amicably."



The event included panel discussions between esteemed panelists. The first panel discussion was on the National Judicial imperative and The Role of Mediation. The panelists included Mr. Justice Jawad Hassan, Judge Lahore High Court, Zmarak Khan, Senior Counsel at the United States Department of Commerce, Office of the General Counsel's Commercial Law Development Program (CLDP). Usama Malik, Director General, Legal Education, Pakistan Bar Council, Malik Javid Iqbal Wains, Additional Attorney General for Pakistan, Saima Kamila Khan, Head of Legal, Jazz. Syed Bulent Sohail, member, IBA DRF, moderated the session.

The second panel discussion was on Legal Framework on Mediation.

The panelists included Mr. Justice Miangul Hassan Aurangzeb, Judge Islamabad High Court, Ms. Wajeeha Khan, Deputy Commissioner, Land revenue, Federal Board of Revenue, Mr. Raja Naeem Akbar, Ministry of Law and Justice, Mr. Muhammad Amir Munir, Additional Sessions Judge, Federal Judicial Academy, Mr. Bashir Khetran, Joint Secretary, Establishment Division, Dr. Mobeen Imran Shah, Senior Manager Legal, Zong. Muzaffar Ahmed Mirza, Chief Prosecutor / Executive Director Legal Affairs Division, Securities and Exchange Commission of Pakistan moderated the session.

As a conclusion, Hon'ble justice Miangul Hassan Aurangzeb addressed the audience through closing keynote speech regarding the importance of ADR, mediation, and the role that the legal fraternity can play in ensuring amicable justice.

The event was ended by thank you notes from Raza Chinoy, Islamabad Alumni President, Riaz Chunara MD NIBAF.





Meetings Conducted

January, 2024

1. Meeting with AWT Head of T&D, Talent Acquisition
2. Meeting with Pakistan Army Ordinance College Team
3. Meeting and follow up meeting with K-Electric Team
4. Meeting with Trainers: Kamran Siyani, and Uzma Bashir
5. Meeting with Irfan A Khan, Visiting Faculty for training
6. Meeting with Dr. Aleem and Adnan Hayat from Nova Nordisk for collaboration on a workshop in May 2024
7. Meeting with Salman, Senior Manager Strategic Sourcing
8. Meeting with Head of Learning and Human Resource, Central Power Purchasing Agency (Mr. Furqan Tamoor & Mr. Bilal Ahmed, Syed).
9. Meeting with OGTI, for review of programs offered at ODCL (Mr. Bilal Ahmed Syed).
10. Meeting at Islamabad High Court with Secretary Islamabad Bar Council for BTT Sales.
11. Meeting Mobilink Microfinance Bank.
12. Meeting with Adamjee life Assurance (Farhan Jivani - HR Head) Upcoming Trainings.
13. Meeting with M. Hassan Qureshi Rtd. Major (Trainer on Boarding) Security Service.
14. Meeting: CICT Team & Afzal Khan (Trainer: CRM)
15. Meeting with Robin Patras (CEO -AARON INC.) Road Safety & Security Services Train.
16. Meeting with Dr. Nida Aslam Khan
17. Meeting with Minha Ali, Lipton for ER Training.
18. Meeting with Ranjeet Kumar, Head of Sales Capability /L&OD, Burque