



# ACTIVITY REPORT

NOVEMBER  
**2023**



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# 01 CEE IN Number

Workshops Conducted **07**

Other Activities & Events **01**

Location **Karachi/Islamabad**

Total Number of IBA Faculty Engaged **04**

Total Number of Non-IBA Faculty Engaged **09**

Guest Speakers **02**



# Workshops

## Masterclass Project Management

### November 14 to 17, 2023

The Center for Executive Education at IBA Karachi, hosted a workshop on Project Management.

The objective of this course was to provide participants with a comprehensive understanding of the fundamentals of project management, along with knowledge of diverse tools and agile methodologies. Additionally, it focused on exploring risk management, public procurement, and strategies for large-scale projects.



**Trainers: Dr. Rameez Khalid & Mr. Mujtaba Shaikh**

# Masterclass: Commercial Negotiation and Conflict Resolution

## November 21 & 22, 2023

The Center for Executive Education (CEE), IBA, Karachi, conducted a Masterclass on "Commercial Negotiation and Conflict Resolution".

The masterclass emphasized the importance of developing communication skills and participants learned the expertise of negotiation, recognizing its significance at all stages of business relationships.



**Trainers: Ms. Nausheen Ahmad & Mr. Atif Rahim Khan**



# Masterclass: Writing Techniques A Strategic Approach

## November 21 & 22, 2023

The Center for Executive Education (CEE), IBA hosted a Masterclass on Writing Techniques – a Strategic Approach.

Participants gained a crucial understanding of the importance of written communication in the business world, having learned to foster accountability, build relationships, and contribute to organizational success. Through mastering effective writing skills, they achieved the desired outcomes in various business documents, capturing attention, persuading audiences, and projecting a professional image for organizational advancement.



**Trainer: Ms. Maria Hassan Siddiqui**

# Strategic Leadership for Top Management

## November 30, 2023

The Center for Executive Education at IBA, Karachi, conducted a workshop on Strategic Leadership for Top Management.

The participants learned to incorporate diverse information for strategic decision-making, honing skills in scenario planning and critical analysis. This workshop equipped individuals with a strategic toolkit, ready to lead their organizations through dynamic landscapes, implement effective change, and drive sustainable success in an ever-evolving business ecosystem.



**Trainer: Dr. Ishrat Husain**

03

# Customized

## Training Program for AWT on Winning Supply Chain Leadership



November 2, 2023

The Center for Executive Education at IBA in Islamabad conducted a Customized Training program for AWT on Winning Supply Chain Leadership.

During this intensive program, participants gained a comprehensive understanding of supply chain fundamentals, enabling them to navigate the intricacies of procurement, production, distribution, and logistics with confidence. They sharpened their communication skills, learning to collaborate and manage conflicts effectively within their teams and across their supply chain networks.



**Trainer: Dr. Rameez Khalid**





سامبا  
samba

# Customized

## Discovering Leadership Through Self-Analysis

November 17 & 18, 2023

The Center for Executive Education at IBA, Karachi, conducted a Customized Training program for Samba Bank Limited on Discovering Leadership Through Self-Analysis.

This workshop helped individuals cultivate self-awareness, recognize their leadership competencies, and refine communication, and decision-making skills. Attendees crafted personal leadership visions and action plans, fostering collaborative team dynamics and integrating ethical leadership principles.



**Dr. Khurram Jahangir Sharif**



# Customized Program for the Trainee Officers of Government of Sindh

## November 20 to 24, 2023

The Center for Executive Education (CEE), IBA, Karachi, conducted a customized program for the trainee officers of the 2nd Mid-Career Management Course organized by TMR Wing, SGA&CD, Govt. of Sindh on Project Management.

The course focused on providing a comprehensive understanding of strategic project planning and execution. The modules covered a wide range of topics, including project initiation, scope definition, scheduling, budgeting, risk management, and stakeholder communication. Real-world case studies and practical exercises allowed participants to apply theoretical concepts to practical scenarios, fostering a deeper understanding of project management principles.



**Trainer: Dr. Rameez Khalid, Syed Abrar Hussain, Syed Mujtaba Shahneel,  
Mr. Naveed Iftikhar, Mr. Mohsin Chanda and Mr. Zain Fozi**

# Customized



Balochistan Human  
Capital Investment  
Project Health

## Training for Project Management Unit - Balochistan Human Capital Investment Project (Health)

**November 27 to December 1, 2023**

The Center for Executive Education at IBA, Karachi, conducted customized training for Project Management Unit - Balochistan Human Capital Investment Project (Health) on “Monitoring and Evaluation”.

The Trainer, Mr. Shoaib Mir, provided great insights to individuals on risk management, assessment of situations, and methodologies they can employ on an everyday basis. This certification helped the participants make more informed decisions in their workplace.



**Trainer: Shoaib Miri**



# 04 Other Activities & Events

## Microfinance Professionals for Interactive Session on Vision for the Sector and Leadership Development

November 14 to 17, 2023

The Pakistan Microfinance Network (PMN) and Center for Executive Education (CEE) at IBA Karachi hosted a group of Microfinance professionals for an interactive session on vision for the sector and leadership development on November 2, 2023, at the IBA office in Islamabad.

The session was led by Dr. Khurram Sharif, Professor at Qatar University. The objective of the session was to help Microfinance professionals in Pakistan understand the current state of the sector and to develop a vision for its future. The participants discussed the challenges and opportunities faced by Microfinance institutions in Pakistan, and he provided his insights on how to overcome these challenges and capitalize on these opportunities.

The session also focused on the importance of leadership development in the Microfinance sector. Dr. Sharif emphasized the need for Microfinance institutions to invest in developing the leadership skills of their staff. He argued that strong leaders are essential for the success of any Microfinance institution.

Earlier this year PMN and CEE IBA agreed to bring joint governance, leadership, and management programs for the sector. PMN and IBA CEE plan to bring more such interactive sessions to help organizational and professional growth helping the Microfinance industry in Pakistan.

