

Managing Family Businesses “Improving Profits through Managing the Operations”

PROGRAM OVERVIEW

This course is offered in joint collaboration with SPJIMR, Mumbai.

This Course is designed to enable candidates to understand the way organizations manufacture goods and/or deliver services. It focuses on familiarizing the candidates with the tools and techniques in designing and managing the processes to achieve competitive advantage in terms of time, quality, cost and flexibility.

Overall the discussions will be supported by case studies (with emphasis on issues and concerns to be addressed during implementation), covering several industries where the principles and techniques have been implemented by the faculty member; viz. pharmaceuticals, textiles, cosmetics, glass bottles, polyester films, engineering, packaging materials manufacturing, fabrication workshops, readymade garments, etc. Cases reported in professional literature will also be discussed.

At the end of the workshop, each participant will be able to draw up a time bound personal and organization ACTION AGENDA, to implement the learning.

TOPICS COVERED

- ✓ Introduction to Operations
- ✓ Analyzing Processes
- ✓ Effect of Variability
- ✓ Capacity Planning

WHO SHOULD ATTEND

- ✓ Family Businessmen
- ✓ Executives & Family Members involved in Family Businesses
- ✓ All those interested in the subject

LEARNING OUTCOME

- Operations as a Transformation Process
- Process View of Operations
- Role of Technology
- Flow Process Chart
- Variability Basics
- 5 WHY? Analysis
- Buffering Law
- Concepts of Cycle Time & Throughput (Flow rate)
- Little's Law
- Decisions when Capacity lags Demand

TRAINER'S PROFILE

Prof. Boman Moradian is a B.E. (Mech.) from VJTI, Mumbai and holds a Post Graduate Degree in Management Studies with specialization in Operations from Jamnalal Bajaj Institute of Management Studies, Mumbai.

Has experience in Production, HRD, Marketing and Advertising in his career spanning 38 years.

Is a Management Consultant in the field of Production Management assisting many organizations improving Productivity? He has been involved in several turn-arounds. He also works on projects in optimizing Operations, Marketing and Human Systems.

Is a Visiting Faculty Member at Jamnalal Bajaj Institute, Mumbai for over 36 years. And S P Jain Institute at their Dubai and Singapore campuses for 6 years.

He is an Independent Director on the Boards of Essel Propack Ltd. and Garware Polyester Ltd.

Workshop Fees

PKR 20,000 /participant

Inclusive of Course material, IBA Workshop Certificate, Lunch, Refreshments, Group Photograph & Business Networking.

Discount Policy

- *10% Discount for 2 or more than 2 participants from the same organization
- **15% Discount for 5 or more than 5 participants from the same organization

For Registration:

Tel: (021) 38104700 Ext: 1804, 1805, 1806

Fax: (021) 38103008

Email: ceeinfo@iba.edu.pk

Address: CEE, Institute of Business Administration, City Campus: Garden/ Kayani Shaheed Road, Karachi – 74400.