

## 6<sup>th</sup> Workshop on **How to manage operations differently? Different kinds of task and different measures of time.**

### **MANAGING FAMILY BUSINESSES**

A series of 10 modular  
workshops

April 24 & 25, 2015 - Lahore  
April 26 & 27, 2015 - Karachi

**Time:**

Day 1: 02:30pm to 05:30pm

Day 2: 09:00am to 05:00pm



### **OVERVIEW**

This Course is designed to enable candidates to understand the way organizations manufacture goods and/or deliver services. It focuses on familiarizing the candidates with the tools and techniques in designing and managing the processes to achieve competitive advantage in terms of time, quality, cost and flexibility.

Overall the discussions will be supported by case studies (with emphasis on issues and concerns to be addressed during implementation), covering several industries where the principles and techniques have been implemented by the faculty member; viz. pharmaceuticals, textiles, cosmetics, glass bottles, polyester films, engineering, packaging materials manufacturing, fabrication workshops, readymade garments, etc. Cases reported in professional literature will also be discussed.

At the end of the workshop, each participant will be able to draw up a time bound personal and organization ACTION AGENDA, to implement the learning.

### **LEARNING OUTCOMES**

- Operations as a Transformation Process
- Process View of Operations
- Role of Technology
- Flow Process Chart
- Variability Basics
- 5 WHY? Analysis
- Buffering Law
- Concepts of Cycle Time & Throughput (Flow rate)
- Little's Law
- Decisions when Capacity lags Demand

### **WHO SHOULD ATTEND**

- Family Businessmen
- Executives & Family Members involved in Family Businesses
- All those interested in the subject



## FACULTY

**Prof. Boman Moradian** is a B.E. (Mech.) from VJTI, Mumbai and holds a Post Graduate Degree in Management Studies with specialization in Operations from Jamnalal Bajaj Institute of Management Studies, Mumbai. He has experience in Production, HRD, Marketing and Advertising has assisted many organizations in improving Productivity. He has been involved in several turn-arounds. He also works on career spanning 38 years.

He is a Management Consultant in the field of Production Management projects in optimizing Operations, Marketing and Human Systems.

He is also a Visiting Faculty Member at Jamnalal Bajaj Institute, Mumbai for over 36 years and S P Jain Institute at their Dubai and Singapore campuses for the last 7 years. He is an Independent Director on the Boards of Essel Propack Ltd. and Garware Polyester Ltd.

## TESTIMONIALS

### Mr. Abdullah Feroz

*Director, Dollar Industries (Pvt.) Ltd.*

attended Managing Family Businesses Series (Oct 2012 to Nov 2013) “After attending these workshops in IBA during last 8-9 months I used to ask myself, it does not sound good if ignore the warning signs. Real life examples are available on any argument, query, disagreement etc. I will recommend this series to all family businessmen and members of their families. Normally in family business management positions are inherited, whereas management is a responsibility and discipline, I hope after attending these workshops, Family Members will be in a position to differentiate Ownership, Business and Management. The faculty of SPJIMR was Superb & Admirable.”

### Mr. Osama Shuja

*Project Manager, Shujauddin & Brothers*

attended Managing Family Businesses Series (Oct 2012 to Nov 2013) “This series helped identifying weakness and neglected areas especially areas where small changes mean increase in profitability as well as correcting focus on business in terms of continuity and growth. This program deals with practical issues faced by business people in their daily routine and as a result have been assumed to be under control/solved. In reality these underlying issues hamper growth and performance of organization. Due to practical nature of the workshop, I will recommend other Family Businessmen in Pakistan to join this one of a kind series.”

## Workshop Fees PKR 30,000/participant

Inclusive of Course material, IBA Workshop Certificate,  
Lunch, Refreshments & Business networking

*Experience*

# EXECUTIVE EDUCATION

Centre for Executive Education, IBA, Karachi

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