

Workshop on Creative Problem Solving & Decision Making

November 10 & 11, 2016

9:00am – 5:00pm

Venue: CEE@IBA, Karachi



IBA Aman Tower in 2015

OVERVIEW Whether you

are at the factory floor, out in the field selling or in office, the ability to resolve a variety of problems & make timely decisions is crucial for personal & organizational success.

This 2 day program module aims to develop analytical and critical thinking competencies amongst participants for:

- Identifying root causes of the problem.
- Brainstorming & evaluating possible solutions.
- Making timely decisions & accepting responsibility.

By the end of the workshop, audience would have been exposed to:

- Practical guidelines for systemic & innovative problem solving techniques.
- Classic & modern tools/concepts for clear and confident analysis of information to ensure quality in decision making process

Program Content

- Understanding the difference between problems and symptoms
- Conceptual blocks that inhibit problem solving
- Critical thinking and problem solving tools
- Understanding the difference between creativity and innovation
- Out of the box thinking
- Intelligent risk-taking & decision making
- Decision Tree approach to decision making
- Responsibility & accountability for improved performance
- Sharing feelings for greater empathy & group decision making
- Situational analysis in decision making
- Awareness of decision making styles & when to use them

PARTICIPANT'S PROFILE

Mid to senior level managers, and C-suite executives



FACULTY

Sumair Abro. A career spanning over 17 years, Sumair is currently part of Funverks Global, an organizational skills & strategy development firm, with presence in Middle East and South Asia. In addition, he is also a visiting faculty member at Institute of Business Administration, Karachi (oldest business school outside North America).

With interests and expertise in Leadership, Teamwork and Innovation, Sumair has worked for start-ups as well as multinationals such as 3M, Roche, Glaxo Smithkline, Midas Safety, Toyota Motors, Reckitt Benckiser, Deutsche Bank, Phillips, Honda, Telenor, Shell, Novartis, Pepsi, Unilever, Kaplan, Coats, and Nestle.. With an uncanny ability to connect and inspire audiences across borders, he has added value to organizations in USA, United Kingdom, France, Pakistan, India, Sri Lanka, Bangladesh, Jordan and Thailand.

Sumair acquired BS in Mechanical Engineering from University of Oklahoma, OK USA in 1996, following it up with an Executive MBA in Marketing in 2012. He was also a Yale World Fellows Program Finalist in 2012 and is a Certified Human Resource Management Professional from Human Resources Certification Institute, VA USA.

As an individual, Sumair is a fitness/swimming enthusiast & loves to spend time with family & friends..

Workshop Fees PKR 40,000/participant

Inclusive of Course material, IBA Workshop Certificate,
Lunch, Refreshments & Business networking

Experience

EXECUTIVE EDUCATION

Center for Executive Education, IBA, Karachi

Center for Executive Education (CEE)
Institute of Business Administration City Campus.
Off Garden Road, Karachi-74400.

For Further Information

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