



Success

Discover

Teamwork

Future

Empower

Goals

# 2022 Executive Education Calendar

**IBA** Institute of  
Business Administration  
Karachi  
*Leadership and Ideas for Tomorrow*

**IBA CEE**  
Center for Executive Education  
Institute of Business Administration

# EXECUTIVE EDUCATION CALENDAR 2022

🏠 Workshop Title	Affiliation	👤 Faculty	📖 Subject	Level of Participants				Dates	Location	🕒 Duration (Hours/Days)	💰 Fees	🧾 Tax	
				Board	CxO	Senior	Middle						
January-2022													
Certificate in Procurement Management	SPPRA	SPPRA Certified Trainers	Procurement Management			✓	✓	24 to 28	Karachi	5	70,000	+ 5% SST	
Presentation Skills: Masterclass		Nadia Sayeed	Communications			✓	✓	26 & 27	Karachi	2	55,000	+ 5% SST	
February-2022													
Introduction to Neuromarketing		Dr Wajid Rizvi	Sales & Marketing			✓	✓	17	Karachi	1	40,000	+ 5% SST	
Finance for Non-Finance Executives		Abdul Rahim Suriya	Finance & Accounting			✓	✓	18 & 19	Karachi	2	55,000	+ 5% SST	
Managing the Maintenance Department		Nasir Mahmood	Operations Management			✓	✓	21 & 22	Karachi	2	45,000	+ 5% SST	
Mastering Project Management		Dr. Rameez Khalid / Mujtaba Shaikh	Project Management			✓	✓	22 to 25	Karachi	4	80,000	+ 5% SST	
Building Team Excellence		Dr. Irum Saba	General Management			✓	✓	24 & 25	Karachi	2	65,000	+ 5% SST	
March-2022													
Manager as a Coach		Nyla Aleem Ansari/ Muhammad Farhan	General Management			✓	✓	10 & 11	Karachi	2.5	50,000	+ 5% SST	
Directors' Training Program - Module 1	SECP, CMI	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			14 to 16	Karachi	2.5	140,000	+ 5% SST	
Directors' Training Program - Module 2	SECP, CMI	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			16 to 18	Karachi	2.5	140,000	+ 5% SST	
World of Energy Economics		Muqtadar Qureshi	Economics	✓	✓	✓	✓	21 & 22	Karachi	2	60,000	+ 5% SST	
Compensation & Benefits Management		Hussain Adenwala	Human Resource Management			✓	✓	24 & 25	Karachi	2	55,000	+ 5% SST	
Corporate Governance: Regulatory Framework for Banks and DFIs (New)		Abdul Rahim Suriya / Nausheen Ahmad	Corporate Governance	✓	✓	✓		29 & 30	Karachi	2	65,000	+ 5% SST	
May-2022													
Management Development Program (New)		IBA Faculty	General Management		✓	✓	✓	16 to 20	Karachi	5	145,000	+ 5% SST	
Finance for Non-Finance Executives		Abdul Rahim Suriya	Finance & Accounting		✓	✓	✓	17 & 18	Karachi	2	55,000	+ 5% SST	
Anti Money Laundering		Nasir Awan / Umme Masooma Amber	Risk Management		✓	✓	✓	26 & 27	Karachi	2	60,000	+ 5% SST	
Negotiation & Conflict Resolution Skills		Dr. Huma Baqai	Communications		✓	✓	✓	31	Karachi	1	40,000	+ 5% SST	
June-2022													
Your Family Your Business		Dr. Arif Iqbal Rana/Dr. Rameez Khalid	General Management		✓	✓	✓	2, 3 & 10	Karachi	2.5	70,000	+5% SST	
Certificate in Procurement Management	SPPRA	SPPRA Certified Trainers	Procurement Management			✓	✓	6 to 10	Karachi	5	70,000	+ 5% SST	
Directors' Training Program - Module 1	SECP, CMI	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			13 to 15	Karachi	2.5	140,000	+5% SST	
Directors' Training Program - Module 2	SECP, CMI	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			15 to 17	Karachi	2.5	140,000	+5% SST	
Supply Chain Management: Unleash the Power of Effective Supply Chain Decisions		Faisal Jalal / Dr. Rameez Khalid	Supply Chain Management			✓	✓	20 to 23	Karachi	4	90,000	+5% SST	
Managerial Communication Strategies for Success		Nadia Sayeed	Communications			✓	✓	14 & 15	Karachi	2	55,000	+5% SST	
Real-time Leadership Strategy Building with LEGO Serious Play Play ® Methodology		Dr. Khurram Sharif	Leadership		✓	✓	✓	29 & 30	Karachi	2	110,000	+5% SST	
July-2022													
Operational Excellence		Dr. Kamran Mumtaz	Operations Management			✓	✓	19 to 21	Karachi	3	70,000	+5% SST	
Presentation Skills: Masterclass		Nadia Sayeed	Communications			✓	✓	26 & 27	Karachi	2	55,000	+5% SST	
Leadership School on Medical & Industrial Safety (New)		Dr Nasir Afghan	Risk Management		✓	✓	✓	21 & 22	Karachi	2	100,000	+5% SST	
The Learning Journey - TNA to MLE		Talha Asim Ghazi / Dr. Shahid Mir	Human Resource Management			✓	✓	27 & 28	Karachi	2	55,000	+5% SST	
Global Sourcing: Effective Import and Import Strategies		Faisal Jalal / Dr. Rameez Khalid	Supply Chain Management			✓	✓	28 & 29	Karachi	2	50,000	+5% SST	

🏢 Workshop Title	Affiliation	👤 Faculty	📖 Subject	Level of Participants				Dates	Location	🕒 Duration (Hours/Days)	💰 Fees	🧾 Tax
				Board	CxO	Senior	Middle					
August-2022												
Building High-Performance Culture		Dr. Waheed Umrani	General Management	✓	✓	✓	✓	4 & 5	Karachi	2	60,000	+ 5% SST
Effective HR Audit		Muhammad Farhan	Human Resource Management	✓	✓	✓	✓	16 & 17	Karachi	2	55,000	+ 5% SST
Certificate in Procurement Management	SPPRA	SPPRA Certified Trainers	Procurement Management			✓	✓	22 to 26	Karachi	5	70,000	+ 5% SST
Winning Sales Strategies (New)		Syed Atif Murtaza/Dr. Saima Husain	Sales & Marketing			✓	✓	23 & 24	Karachi	2	50,000	+ 5% SST
Financial Modeling & Business Valuation		Saad Usman	Finance & Accounting			✓	✓	23 to 25	Karachi	3	70,000	+ 5% SST
September-2022												
Directors' Training Program - Module 1	SECP, CMI	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			19 to 21	Karachi	2.5	140,000	+ 5% SST
Directors' Training Program - Module 2	SECP, CMI	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			21 to 23	Karachi	2.5	140,000	+ 5% SST
Compensation & Benefits Management		Hussain Adenwala	Human Resource Management			✓	✓	21 & 22	Karachi	2	55,000	+5% SST
Discovering Leadership Through Self Analysis		Dr. Khurram Sharif	Leadership			✓	✓	28 & 29	Karachi	2	110,000	+ 5% SST
October-2022												
Economics for Non-Economists (New)		Dr. Qazi Masood/Dr. Khadija Bari	Economics			✓	✓	12 & 13	Karachi	2	60,000	+ 5% SST
Law for Non-Lawyers		Sohaib Saleem	Law			✓	✓	18 & 19	Karachi	2	40,000	+ 5% SST
Finance for Non-Finance Executives		Abdul Rahim Suriya	Finance & Accounting			✓	✓	19 & 20	Karachi	2	55,000	+ 5% SST
Factory Management		Nasir Mahmood	Operations Management			✓	✓	24 & 25	Karachi	2	45,000	+ 5% SST
Winning Supply Chain Negotiations:Using world-renowned sourcing chessboard		Faisal Jalal / Dr. Rameez Khalid	Supply Chain Management			✓	✓	25 & 26	Karachi	2	60,000	+5% SST
November-2022												
Manager as a Coach		Nyla Aleem Ansari/ Muhammad Farhan	General Management			✓	✓	9 & 10	Karachi	2	50,000	+5% SST
Writing Techniques: A Strategic Approach		Maria Hassan Siddiqui	Communications			✓	✓	14 & 15	Karachi	2	45,000	+ 5% SST
Negotiation & Conflict Resolution Skills		Dr. Huma Baqai	Advanced Communication Skills		✓	✓	✓	15	Karachi	1	40,000	+ 5% SST
Managerial Communication Strategies for Success		Nadia Sayeed	Communications			✓	✓	16 & 17	Karachi	2	55,000	+ 5% SST
Building Team Excellence		Dr. Irum Saba	General Management			✓	✓	22 to 23	Karachi	2	65,000	+ 5% SST
December-2022												
Certificate in Procurement Management	SPPRA	SPPRA Certified Trainers	Procurement Management	✓	✓	✓	✓	5 to 9	Karachi	5	70,000	+ 5% SST
Directors' Training Program - Module 1	SECP, CMI	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			12 to 14	Karachi	2.5	140,000	+ 5% SST
Directors' Training Program - Module 2	SECP, CMI	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			14 to 16	Karachi	2.5	140,000	+ 5% SST
Anti Money Laundering		Nasir Awan / Umme Masooma Amber	Risk Management		✓	✓	✓	14 & 15	Karachi	2	60,000	+ 5% SST
Mastering Project Management		Dr. Rameez Khalid / Mujtaba Shaikh	Project Management			✓	✓	20 to 23	Karachi	4	80,000	+ 5% SST

The institute reserves the right to change program dates, fee, duration, faculty and venue

\* CMI - Chartered Management Institute, UK

\* SECP - Securities and Exchange Commission of Pakistan

\* SPPRA - Sindh Public Procurement Regulatory Authority

For details and registrations, visit: [cee.iba.edu.pk](http://cee.iba.edu.pk)

Phone: 021-38104701 (Ext. 1808, 1809, 1812, 1804)



# CEE Program Framework



Experience

## EXECUTIVE EDUCATION

Center for Executive Education, IBA, Karachi

Center for Executive Education (CEE)  
Institute of Business Administration City Campus.  
Off Garden Road, Karachi-74400.

### For Further Information

T: (92-21) 38104701 (Ext. 1808, 1809, 1812, 1804)

F: (92-21) 38103008

Email: [ceeinfo@iba.edu.pk](mailto:ceeinfo@iba.edu.pk) Visit: [cee.iba.edu.pk](http://cee.iba.edu.pk)

[CEEIBAKarachi](https://www.facebook.com/CEEIBAKarachi) [cee-iba-karachi](https://www.linkedin.com/company/cee-iba-karachi)



# Registration Process

## SELECT WORKSHOP

To fulfill your objectives & to enhance your skills select the workshop that best suites you. Contact our advisors for help in choosing the right training for you.

## BOOK YOUR SEAT

Due to limited seats selection on First Come First Served Basis only (except for certain workshops). Book your seat well in advance. Our team will help you in the registration process.

## GET CONFIRMATION

Upon receiving completed registration form we only reserve your seat. Confirmations along with program guidelines are sent to participants 2 to 3 days prior to the workshop. (It is strongly advisable to book your travelling after you receive confirmations from CEE).



Attend Workshop  
Achieve Competency  
Apply Knowledge

## STRATEGIC AFFILIATIONS - EXECUTIVE EDUCATION

