



Success

Discover

Future

Goals

Teamwork

Empower

2021 Executive Education Calendar

IBA Institute of
Business Administration
Karachi
Leadership and Ideas for Tomorrow

IBA CEE
Center for Executive Education
Institute of Business Administration

EXECUTIVE EDUCATION CALENDER 2021

Workshop Title	Affiliation	Faculty	Subject	Level of Participants				Dates	Location	Duration (Hours/Days)	Fees	Tax
				Board	CxO	Senior	Middle					
January-2021												
Presentation Skills: Masterclass		Nadia Sayeed	Advanced Communication Skills			✓	✓	14 & 15	Karachi	2	40,000	+ 5% SST
Effective Supply Chain Decision Making using Simulation		Faisal Jalal / Dr. Rameez Khalid	Supply Chain Management			✓	✓	19 & 20	Karachi	2	50,000	+ 5% SST
Financial Modeling & Business Valuation		Saad Usman	Finance & Accounting			✓	✓	20 to 22	Karachi	3	60,000	+ 5% SST
Certificate in Procurement Management		SPPRA Certified Trainers	Procurement Management	✓	✓	✓	✓	25 to 29	Karachi	5	48,000	+ 5% SST
Law for Non-Lawyers		Mohammad Sohaib Saleem	Law			✓	✓	26 & 27	Karachi	2	35,000	+ 5% SST
February-2021												
Managerial Communication Strategies for Success		Nadia Sayeed	Advanced Communication Skills			✓	✓	9 & 10	Karachi	2	40,000	+ 5% SST
Effective HR Audit		Muhammad Farhan	Human Resource Management	✓	✓	✓	✓	11 & 12	Karachi	2	45,000	+ 5% SST
Factory Management		Nasir Mahmood	Operations Management			✓	✓	16 & 17	Karachi	2	35,000	+ 5% SST
Applicative Six Sigma - Green Belt Level		Dr. Rameez Khalid / Ali Zulfqarnain	Quality Management			✓	✓	17 to 19 & 24	Karachi	3 + 1	49,000	+ 5% SST
Project Management		TBA	Project Management			✓	✓	22 to 26	Karachi	5	75,000	+ 5% SST
March-2021												
Strategic Brand Management		Qashif Effendi	Sales & Marketing			✓	✓	3&4	Karachi	2	50,000	+ 5% SST
Certificate in Procurement Management	SPPRA	SPPRA Certified Trainers	Procurement Management	✓	✓	✓	✓	8 to 12	Karachi	5	48,000	+ 5% SST
Finance for Non-Finance Executives		Abdul Rahim Suriya	Finance & Accounting			✓	✓	9 & 10	Karachi	2	40,000	+ 5% SST
Discovering Leadership Through Self Analysis (Online)		Dr. Khurram Sharif	Leadership			✓	✓	15 & 16	Karachi		50,000	+ 5% SST
Management Development Program - Focusing on Team Building		Dr. Irum Saba	Management			✓	✓	16 & 17	Karachi	2	60,000	+ 5% SST
Global Sourcing: Using Gamification		Faisal Jalal / Dr. Rameez Khalid	Supply Chain Management			✓	✓	30 & 31	Karachi	2	40,000	+ 5% SST
Negotiation & Conflict Resolution Skills		Dr. Huma Baqai	Advanced Communication Skills			✓	✓	19	Karachi	1	30,000	+ 5% SST
Directors' Training Program - Module 1	SECP	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			15 to 17	Karachi	2.5	110,000	+ 5% SST
Directors' Training Program - Module 2	SECP	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			17 to 19	Karachi	2.5	110,000	+ 5% SST
World of Energy Economics		Muqtadar Qureshi	Strategy & Governance	✓	✓	✓	✓	24 & 25	Karachi	2	50,000	+ 5% SST
April-2021												
Supplier Negotiation Using Sourcing Chessboard		Faisal Jalal / Dr. Rameez Khalid	Supply Chain Management			✓	✓	8 & 9	Karachi	2	50,000	+ 5% SST
Certificate in Procurement Management	SPPRA	SPPRA Certified Trainers	Procurement Management	✓	✓	✓	✓	5 to 9	Karachi	5	48,000	+ 5% SST
May-2021												
Real-time Leadership Strategy Building with LEGO Serious Play® Methodology		Dr. Khurram Sharif	Strategy & Management		✓	✓	✓	31 May - 1 June	Karachi	2	90,000	+ 5% SST
June-2021												
Managing the Maintenance Department		Nasir Mahmood	Operations Management			✓	✓	1 & 2	Karachi	2	35,000	+ 5% SST
Super Team Building using Formula One® Approach		Dr. Khurram Sharif	Strategy & Management		✓	✓	✓	2&3	Karachi	2	75,000	+ 5% SST
Writing Techniques: A Strategic Approach		Maria Hassan Siddiqui	Strategy & Management			✓	✓	3 & 4	Karachi	2	35,000	+ 5% SST
Building Strong Pharma Brands		Akhtar Mahmud	Sales & Marketing			✓	✓	8 to 10	Karachi	3	60,000	+ 5% SST
Compensation & Benefits Management		Hussain Adenwala	Human Resource Management			✓	✓	16 & 17	Karachi	2	45,000	+ 5% SST
The Learning Journey - TNA to MLE		Talha Asim Ghazi	Human Resource Management			✓	✓	29 & 30	Karachi	2	49,000	+ 5% SST
Certificate in Procurement Management	SPPRA	SPPRA Certified Trainers	Procurement Management	✓	✓	✓	✓	7 to 11	Karachi	5	48,000	+ 5% SST
Directors' Training Program - Module 1	SECP	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			14 to 16	Karachi	2.5	110,000	+ 5% SST
Directors' Training Program - Module 2	SECP	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			16 to 18	Karachi	2.5	110,000	+ 5% SST

Workshop Title	Affiliation	Faculty	Subject	Level of Participants				Dates	Location	Duration (Hours/Days)	Fees	Tax
				Board	CxO	Senior	Middle					
July-2021												
Negotiation & Conflict Resolution Skills		Dr. Huma Baqai	Advanced Communication Skills		✓	✓	✓	16	Karachi	1	30,000	+5% SST
Effective HR Audit		Muhammad Farhan	Human Resource Management	✓	✓	✓	✓	13 & 14	Karachi	2	40,000	+5% SST
Presentation Skills: Masterclass		Nadia Sayeed	Advanced Communication Skills			✓	✓	14 & 15	Karachi	2	40,000	+5% SST
Effective Supply Chain Decision Making using Simulation		Faisal Jalal / Dr. Rameez Khalid	Supply Chain Management			✓	✓	27 & 28	Karachi	2	50,000	+5% SST
August-2021												
Factory Management		Nasir Mahmood	Operations Management			✓	✓	10 & 11	Karachi	2	35,000	+5% SST
Law for Non-Lawyers		Mohammad Sohaib Saleem	Law			✓	✓	12 & 13	Karachi	2	35,000	+5% SST
Supplier Negotiation Using Sourcing Chessboard		Faisal Jalal / Dr. Rameez Khalid	Supply Chain Management			✓	✓	8 & 9	Karachi	2	50,000	+5% SST
Certificate in Procurement Management		SPPRA Certified Trainers	Procurement Management	✓	✓	✓	✓	23 to 27	Karachi	5	48,000	+5% SST
September-2021												
Directors' Training Program - Module 1	SECP	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			6 to 8	Karachi	2.5	110,000	+5% SST
Directors' Training Program - Module 2	SECP	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			8 to 10	Karachi	2.5	110,000	+5% SST
Strategic Brand Management		Qashif Effendi	Sales & Marketing			✓	✓	3&4	Karachi	2	50,000	+5% SST
Applicative Six Sigma - Green Belt Level		Dr. Rameez Khalid / Ali Zulqarnain	Quality Management			✓	✓	15 to 17 & 28	Karachi	3 + 1	49,000	+5% SST
Project Management		TBA	Project Management			✓	✓	20 to 24	Karachi	5	75,000	+5% SST
Managerial Communication Strategies for Success		Nadia Sayeed	Advanced Communication Skills			✓	✓	29 & 30	Karachi	2	40,000	+5% SST
October-2021												
Certificate in Procurement Management	SPPRA	SPPRA Certified Trainers	Procurement Management	✓	✓	✓	✓	16 to 20	Karachi	5	48,000	+5% SST
Finance for Non-Finance Executives		Abdul Rahim Suriya	Finance & Accounting			✓	✓	12 & 13	Karachi	2	40,000	+5% SST
Compensation & Benefits Management		Hussain Adenwala	Human Resource Management			✓	✓	14 & 15	Karachi	2	45,000	+5% SST
Global Sourcing: Using Gamification		Faisal Jalal / Dr. Rameez Khalid	Supply Chain Management			✓	✓	21 & 22	Karachi	2	40,000	+5% SST
Management Development Program - Focusing on Team Building		Dr. Irum Saba	Strategy & Management			✓	✓	26 & 27	Karachi	2	60,000	+5% SST
November-2021												
Financial Modeling & Business Valuation		Saad Usman	Finance & Accounting			✓	✓	9 to 11	Karachi	3	60,000	+5% SST
Effective HR Audit		Muhammad Farhan	Human Resource Management	✓	✓	✓	✓	11 & 12	Karachi	2	40,000	+5% SST
Managing the Maintenance Department		Nasir Mahmood	Operations Management			✓	✓	16 & 17	Karachi	2	35,000	+5% SST
Building Strong Pharma Brands		Akhtar Mahmud	Sales & Marketing			✓	✓	17 to 19	Karachi	3	60,000	+5% SST
The Learning Journey - TNA to MLE		Talha Asim Ghazi	Human Resource Management			✓	✓	23 & 24	Karachi	2	49,000	+5% SST
Project Management		TBA	Project Management			✓	✓	24 to 26	Karachi	5	48,000	+5% SST
Writing Techniques: A Strategic Approach		Maria Hassan Siddiqui	Strategy & Management			✓	✓	25 & 26	Karachi	2	35,000	+5% SST
December-2021												
Certificate in Procurement Management	SPPRA	SPPRA Certified Trainers	Procurement Management	✓	✓	✓	✓	6 to 10	Karachi	5	48,000	+5% SST
Directors' Training Program - Module 1	SECP	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			13 to 15	Karachi	2.5	110,000	+5% SST
Directors' Training Program - Module 2	SECP	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			15 to 17	Karachi	2.5	110,000	+5% SST
Project Management		TBA	Project Management			✓	✓	20 to 24	Karachi	5	75,000	+5% SST

The institute reserves the right to change program dates, fee, duration, faculty and venue.

* SECP - Securities and Exchange Commission of Pakistan

* SPPRA - Sindh Public Procurement Regulatory Authority

For details and registrations, visit: cee.iba.edu.pk

Phone: 021-38104701 (Ext. 1808, 1809, 1812, 1804)

CEE Program Framework

Registration Process

*This framework is designed at Center for Executive Education, IBA, Karachi



- Organization Perspective
- Executive Development at CEE
- Organization Development at CEE

Experience

EXECUTIVE EDUCATION

Center for Executive Education, IBA, Karachi

Center for Executive Education (CEE)
Institute of Business Administration City Campus.
Off Garden Road, Karachi-74400.

For Further Information

T: (92-21) 38104701 (Ext. 1808, 1809, 1812, 1804)

F: (92-21) 38103008

Email: ceeinfo@iba.edu.pk Visit: cee.iba.edu.pk

[f CEEIBAKarachi](https://www.facebook.com/CEEIBAKarachi) [in cee-iba-karachi](https://www.linkedin.com/company/cee-iba-karachi)



SELECT WORKSHOP

To fulfill your objectives & to enhance your skills select the workshop that best suites you. Contact our advisors for help in choosing the right training for you.

BOOK YOUR SEAT

Due to limited seats selection on First Come First Served Basis only (except for certain workshops). Book your seat well in advance. Our team will help you in the registration process.

GET CONFIRMATION

Upon receiving completed registration form we only reserve your seat. Confirmations along with program guidelines are sent to participants 2 to 3 days prior to the workshop. (It is strongly advisable to book your travelling after you receive confirmations from CEE).



Attend Workshop
Achieve Competency
Apply Knowledge

STRATEGIC AFFILIATIONS - EXECUTIVE EDUCATION

