



Success

Discover

Teamwork

Future

Empower

Goals

# 2022 Executive Education Calendar

**IBA** Institute of  
Business Administration  
Karachi  
*Leadership and Ideas for Tomorrow*

**IBA CEE**  
Center for Executive Education  
Institute of Business Administration

# EXECUTIVE EDUCATION CALENDER 2022

Workshop Title	Affiliation	Faculty	Subject	Level of Participants				Dates	Location	Duration (Hours/Days)	Fees	Tax
				Board	CxO	Senior	Middle					
<b>January-2022</b>												
Certificate in Procurement Management	SPPRA	SPPRA Certified Trainers	Procurement Management			✓	✓	24 to 28	Karachi	5	70,000	+ 5% SST
Presentation Skills: Masterclass		Nadia Sayeed	Communications			✓	✓	26 & 27	Karachi	2	55,000	+ 5% SST
<b>February-2022</b>												
Introduction to Neuromarketing		Dr. Wajid Rizvi	Sales & Marketing			✓	✓	17	Karachi	1	40,000	+ 5% SST
Finance for Non-Finance Executives		Abdul Rahim Suriya	Finance & Accounting			✓	✓	15 & 16	Karachi	2	55,000	+ 5% SST
Managing the Maintenance Department		Nasir Mahmood	Operations Management			✓	✓	21 & 22	Karachi	2	45,000	+ 5% SST
Mastering Project Management		Dr. Rameez Khalid / Mujtaba Shaikh	Project Management			✓	✓	22 to 25	Karachi	4	80,000	+ 5% SST
Building Team Excellence		Dr. Irum Saba	General Management			✓	✓	24 & 25	Karachi	2	65,000	+ 5% SST
<b>March-2022</b>												
Directors' Training Program - Module 1	SECP, CMI	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			14 to 16	Karachi	2.5	140,000	+ 5% SST
Directors' Training Program - Module 2	SECP, CMI	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			16 to 18	Karachi	2.5	140,000	+ 5% SST
World of Energy Economics		Muqtadar Qureshi	Economics	✓	✓	✓	✓	21 & 22	Karachi	2	60,000	+ 5% SST
Compensation & Benefits Management		Hussain Adenwala	Human Resource Management			✓	✓	24 & 25	Karachi	2	55,000	+ 5% SST
Corporate Governance: Regulatory Framework for Banks and DFIs (New)		Abdul Rahim Suriya / Nausheen Ahmad	Corporate Governance	✓	✓	✓		29 & 30	Karachi	2	65,000	+ 5% SST
<b>May-2022</b>												
Management Development Program (New)		IBA Faculty	General Management			✓	✓	16 to 21	Karachi	6	145,000	+ 5% SST
Finance for Non-Finance Executives		Abdul Rahim Suriya	Finance & Accounting			✓	✓	17 & 18	Karachi	2	55,000	+ 5% SST
Anti Money Laundering		Nasir Awan / Umme Masooma Amber	Risk Management			✓	✓	26 & 27	Karachi	2	60,000	+ 5% SST
Negotiation & Conflict Resolution Skills		Dr. Huma Baqai	Communications			✓	✓	31	Karachi	1	40,000	+ 5% SST
<b>June-2022</b>												
Certificate in Procurement Management	SPPRA	SPPRA Certified Trainers	Procurement Management			✓	✓	6 to 10	Karachi	5	70,000	+ 5% SST
Directors' Training Program - Module 1	SECP, CMI	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			13 to 15	Karachi	2.5	140,000	+ 5% SST
Directors' Training Program - Module 2	SECP, CMI	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			15 to 17	Karachi	2.5	140,000	+ 5% SST
Supply Chain Management: Unleash the Power of Effective Supply Chain Decisions		Faisal Jalal / Dr. Rameez Khalid	Supply Chain Management			✓	✓	20 to 23	Karachi	4	90,000	+ 5% SST
Managerial Communication Strategies for Success		Nadia Sayeed	Communications			✓	✓	22 & 23	Karachi	2	55,000	+ 5% SST
Real-time Leadership Strategy Building with LEGO Serious Play Play® Methodology		Dr. Khurram Sharif	Leadership			✓	✓	29 & 30	Karachi	2	110,000	+ 5% SST
<b>July-2022</b>												
Presentation Skills: Masterclass		Nadia Sayeed	Communications			✓	✓	21 & 22	Karachi	2	55,000	+ 5% SST
Leadership School on Medical & Industrial Safety (New)		Dr. Nasir Afghan	Risk Management			✓	✓	21 & 22	Karachi	2	100,000	+ 5% SST
The Learning Journey - TNA to MLE		Talha Asim Ghazi / Dr. Shahid Mir	Human Resource Management			✓	✓	27 & 28	Karachi	2	55,000	+ 5% SST
Global Sourcing: Effective Import and Import Strategies		Faisal Jalal / Dr. Rameez Khalid	Supply Chain Management			✓	✓	28 & 29	Karachi	2	50,000	+ 5% SST

Workshop Title	Affiliation	Faculty	Subject	Level of Participants				Dates	Location	Duration (Hours/Days)	Fees	Tax
				Board	CxO	Senior	Middle					
<b>August-2022</b>												
Effective HR Audit		Muhammad Farhan	Human Resource Management	✓	✓	✓	✓	16 & 17	Karachi	2	55,000	+5% SST
Certificate in Procurement Management	SPPRA	SPPRA Certified Trainers	Procurement Management			✓	✓	22 to 26	Karachi	5	70,000	+5% SST
Winning Sales Strategies (New)		Muhammad Farhan	Sales & Marketing			✓	✓	23 & 24	Karachi	2	50,000	+5% SST
Financial Modeling & Business Valuation		Saad Usman	Finance & Accounting			✓	✓	23 to 25	Karachi	3	70,000	+5% SST
<b>September-2022</b>												
Directors' Training Program - Module 1	SECP, CMI	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			19 to 21	Karachi	2.5	140,000	+5% SST
Directors' Training Program - Module 2	SECP, CMI	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			21 to 23	Karachi	2.5	140,000	+5% SST
Compensation & Benefits Management		Hussain Adenwala	Human Resource Management			✓	✓	21 & 22	Karachi	2	55,000	+5% SST
Discovering Leadership Through Self Analysis		Dr. Khurram Sharif	Leadership			✓	✓	28 & 29	Karachi	2	110,000	+5% SST
<b>October-2022</b>												
Economics for Non-Economists (New)		Dr. Qazi Masood/Dr. Khadija Bari	Economics			✓	✓	12 & 13	Karachi	2	60,000	+5% SST
Law for Non-Lawyers		Sohaib Saleem	Law			✓	✓	18 & 19	Karachi	2	40,000	+5% SST
Finance for Non-Finance Executives		Abdul Rahim Suriya	Finance & Accounting			✓	✓	19 & 20	Karachi	2	55,000	+5% SST
Factory Management		Nasir Mahmood	Operations Management			✓	✓	24 & 25	Karachi	2	45,000	+5% SST
Winning Supply Chain Negotiations:Using world-renowned sourcing chessboard		Faisal Jalal / Dr. Rameez Khalid	Supply Chain Management			✓	✓	25 & 26	Karachi	2	60,000	+5% SST
<b>November-2022</b>												
Writing Techniques: A Strategic Approach		Maria Hassan Siddiqui	Communications			✓	✓	15	Karachi	2	45,000	+5% SST
Negotiation & Conflict Resolution Skills		Dr. Huma Baqai	Advanced Communication Skills		✓	✓	✓	14 & 15	Karachi	1	40,000	+5% SST
Managerial Communication Strategies for Success		Nadia Sayeed	Communications			✓	✓	16 & 17	Karachi	2	55,000	+5% SST
Building Team Excellence		Dr. Irum Saba	General Management			✓	✓	22 to 23	Karachi	2	65,000	+5% SST
<b>December-2022</b>												
Certificate in Procurement Management	SPPRA	SPPRA Certified Trainers	Procurement Management	✓	✓	✓	✓	5 to 9	Karachi	5	70,000	+5% SST
Directors' Training Program - Module 1	SECP, CMI	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			12 to 14	Karachi	2.5	140,000	+5% SST
Directors' Training Program - Module 2	SECP, CMI	DTP Certified IBA's Faculty Members	Corporate Governance	✓	✓			14 to 16	Karachi	2.5	140,000	+5% SST
Anti Money Laundering		Nasir Awan / Umme Masooma Amber	Risk Management		✓	✓	✓	14 & 15	Karachi	2	60,000	+5% SST
Mastering Project Management		Dr. Rameez Khalid / Mujtaba Shaikh	Project Management			✓	✓	20 to 23	Karachi	4	80,000	+5% SST

The institute reserves the right to change program dates, fee, duration, faculty and venue .

\* CMI - Chartered Management Institute, UK

\* SECP - Securities and Exchange Commission of Pakistan

\* SPPRA - Sindh Public Procurement Regulatory Authority

For details and registrations, visit: [cee.iba.edu.pk](http://cee.iba.edu.pk)

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# CEE Program Framework

# Registration Process

\*This framework is designed at Center for Executive Education, IBA, Karachi



- Organization Perspective
- Executive Development at CEE
- Organization Development at CEE

Experience

## EXECUTIVE EDUCATION

Center for Executive Education, IBA, Karachi

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Institute of Business Administration City Campus.  
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### For Further Information

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### SELECT WORKSHOP

To fulfill your objectives & to enhance your skills select the workshop that best suites you. Contact our advisors for help in choosing the right training for you.

### BOOK YOUR SEAT

Due to limited seats selection on First Come First Served Basis only (except for certain workshops). Book your seat well in advance. Our team will help you in the registration process.

### GET CONFIRMATION

Upon receiving completed registration form we only reserve your seat. Confirmations along with program guidelines are sent to participants 2 to 3 days prior to the workshop. (It is strongly advisable to book your travelling after you receive confirmations from CEE).



Attend Workshop  
Achieve Competency  
Apply Knowledge

## STRATEGIC AFFILIATIONS - EXECUTIVE EDUCATION

