











Center for Executive Education Institute of Business Administration





Executive Education Calendar 2023-24

SUBJECT	WORKSHOP TITLE	TRAINERS	TRAINING VENUE	AUG	SEP	ост	NOV	DEC	JAN	FEB	APR	MAY	JUN	FEES	RESIDENTIAL FEES
Aviation Management	Applied Economics in Aviation (Hybrid)	ERAU Faculty	Islamabad/ Hybrid	19										125,000	15,000
Communications	Masterclass: Presentation Skills with Impact	Nadia Sayeed	Karachi	17 & 18										75,000	
	Masterclass: Writing Techniques - A Strategic Approach	Maria Hassan Siddiqui	Karachi				22 & 23							75,000	
	Masterclass: Managerial Communication Strategies for Success	Nadia Sayeed	Islamabad					4&5						75,000	30,000
	Masterclass: Negotiation and Conflict Resolutions	Nausheen Ahmad / Sohaib Saleem	Karachi					19 & 20						75,000	
	Masterclass: Presentation Skills with Impact	Nadia Sayeed	Karachi						24 & 25					75,000	
	Masterclass: Negotiation and Conflict Resolutions	Nausheen Ahmad / Sohaib Saleem	Karachi									8&9		75,000	
	Masterclass: Managerial Communication Strategies for Success	Nadia Sayeed	Karachi									14 & 15		75,000	
Governance	Directors'Training Program - Module 1	DTP Certified IBA's Faculty Members	Islamabad	7 to 9										150,000	
	Directors' Training Program - Module 2	DTP Certified IBA's Faculty Members	Islamabad	9 to 11										150,000	
	Directors' Training Program - Module 1	DTP Certified IBA's Faculty Members	Karachi		18 to 20									150,000	
	Directors' Training Program - Module 2	DTP Certified IBA's Faculty Members	Karachi		20 to 22									150,000	
Economics	The World of Energy Economics	Muqtadar Qureshi	Islamabad			24 & 25								75,000	30,000
	Driving Success: Unleashing Leadership Potential for Business Ease in Pakistan.	Dr. Ishrat Husain	Islamabad			26								195,000	15,000
Family Managed Business	Governance for a Multigenerational Family Business	Aysha Anas Iftikhar	Karachi						30					65,000	
	Wealth Management for Family Owned Business	Masood Aijazi	Karachi								23 & 24			100,000	
	Financial Management for Business Executives (New)	Dr. Sana Tauseef / Abdul Rahim Suriya	Karachi	17 & 18										75,000	
Finance & Accounting	Masterclass: Financial Modeling & Business Valuation	Saad Usman	Karachi	23 to 25										90,000	
	Masterclass: Finance for Non-Finance Executives	Abdul Rahim Suriya	Karachi			17 & 18								75,000	
	Masterclass: Best Practices in Internal Auditing	Huma Pasha	Karachi			24 & 25								75,000	
	Financial Management for Business Executives (New)	Dr. Sana Tauseef / Abdul Rahim Suriya	Karachi					17 & 18						75,000	
	Masterclass: Finance for Non-Finance Executives	Abdul Rahim Suriya	Islamabad						10 & 11					75,000	30,000
	Masterclass: Financial Modeling & Business Valuation	Saad Usman	Islamabad							7 to 9				95,000	30,000
	Masterclass: Finance for Non-Finance Executives	Abdul Rahim Suriya	Karachi									15 & 16		75,000	
	SOE - Governance and Leadership	Bulent Sohail / Abdul Rahim Suriya	Islamabad		14 & 15									150,000	30,000
	Directors' Training Program - Module 1	DTP Certified IBA's Faculty Members	Karachi					11 to 13						150,000	
	Directors' Training Program - Module 2	DTP Certified IBA's Faculty Members	Karachi					13 to 15						150,000	
Governance	Corporate Governance	Abdul Rahim Suriya / Nausheen Ahmad	Karachi							13 & 14				80,000	
	SOE - Governance and Leadership	Bulent Sohail / Abdul Rahim Suriya	Islamabad							28 & 29				150,000	30,000
	Directors' Training Program - Module 1	DTP Certified IBA's Faculty Members	Islamabad								22 to 24			150,000	75,000
	Directors' Training Program - Module 2	DTP Certified IBA's Faculty Members	Islamabad								24 to 26			150,000	
Human Resource Management	Effective HR Audit and Governance	Muhammad Farhan	Karachi	16 & 17										75,000	
	Compensation & Benefits Management	M. Hussain Adenwala	Karachi		13 & 14									75,000	
	Strategising HR for Better Business Partnering	Dr. Abdullah Zafar Shaikh / Naushad Javaid	Karachi		19 & 20									90,000	
	KPI Essentials (NEW)	Farhan Mahmood	Islamabad		19									50,000	15,000
	Masterclass: HR for Non-HR Executives	Khalid Junejo	Karachi			10 & 11								75,000	
	Compensation & Benefits Management	M. Hussain Adenwala	Islamabad				13 & 14							75,000	30,000
	Mastering the Balanced Scorecard for Strategic Excellence	Nadeem Kureshi	Karachi					27 & 28						75,000	
	Strategising HR for Better Business Partnering	Dr. Abdullah Zafar Shaikh / Naushad Javaid	Islamabad							13 & 14				90,000	30,000
	Compensation & Benefits Management	M. Hussain Adenwala	Karachi							14 & 15				75,000	
	Compensation & Benefits Management	M. Hussain Adenwala	Islamabad								24 & 25			75,000	30,000
	KPI Essentials (NEW)	Farhan Mahmood	Karachi								30			50,000	
	Masterclass: HR for Non-HR Executives	Khalid Junejo	Islamabad									15 & 16		75,000	30,000
	Mastering the Balanced Scorecard for Strategic Excellence	Nadeem Kureshi	Karachi										6&7	75,000	
	People Management in Family Business (New)	Nasir Ahmad / Ashar Saeed	Karachi										11 & 12	40,000	



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Law	Masterclass: Law for Non-Lawyers	Sohaib Saleem / Nausheen Ahmad	Karachi							21 & 22				75,000	
Leadership	Masterclass: Discovering Leadership Through Self Analysis	Dr. Khurram Sharif	Karachi		11 & 12									150,000	
	Women in Leadership: Rise & Lead	Dr. Nyla Aleem Ansari/ Dr. Lalarukh Ejaz / Maheen Ghauri	Karachi		19 & 20									155,000	
	Strategic Leadership for Top Management	Dr. Ishrat Husain	Karachi				30							195,000	
	Women in Leadership: Rise & Lead	Dr. Nyla Aleem Ansari/ Dr. Lalarukh Ejaz / Maheen Ghauri	Islamabad								30	1		150,000	30,000
	Building a Sustainable Family Business	Amer Qureshi	Sialkot			20 & 21								65,000	
	Masterclass: The Manager as a Coach	Nasir Ahmad / Dr. Nyla Aleem Ansari	Karachi			11 & 12								75000	
	Design Thinking	Dr. Kamran Mumtaz	Karachi				15 & 16							75,000	
	Masterclass: Building Team Excellence	Dr. Irum Saba	Karachi				28 & 29							75,000	
Management	High Impact Train the Trainer (New)	Dr. Khurram Sharif	Karachi							12 & 13				95,000	
	Building Team Excellence	Dr. Irum Saba	Islamabad								18 & 19			80,000	30,000
	Masterclass: The Manager as a Coach	Nasir Ahmad / Dr. Nyla Aleem Ansari	Karachi								24 & 25			75000	
	Masterclass: Enhacing Efficiency of Company Secretary	Nausheen Ahmad	Karachi								30			50,000	
Operations Management	Operational Excellence (New)	Dr. Kamran Mumtaz / Dr. Rameez Khalid / Faisal Jalal	Karachi	22 to 24										90,000	
	Factory Management	Nasir Mahmood	Karachi			9 & 10								60,000	
	Operational Excellence (New)	Dr. Kamran Mumtaz / Dr. Rameez Khalid / Faisal Jalal	Karachi						23 to 25					90,000	
	Reliability of Engineering Systems (New)	Syed Munawer Hasan	Karachi							21				40,000	
	Certificate in Procurement Management	Certified Trainers	Islamabad		11 to 15									150,000	75,000
Procurement Management	Certificate in Procurement Management	SPPRA Certified Trainers	Karachi					18 to 22						90,000	
	Certificate in Procurement Management	SPPRA Certified Trainers	Karachi									6 to 10		90,000	
Duris et Marsaurent	Masterclass: Project Management	Dr. Rameez Khalid / Mujtaba Shaikh	Karachi				14 to 17							120,000	
Project Management	Masterclass: Project Management	Dr. Rameez Khalid / Mujtaba Shaikh	Karachi										10 to 14	120,000	
Risk Management	Anti Money Laundering and Counter Terror Financing	Bulent Sohail	Islamabad							14 & 15				75,000	30,000
	Introduction to Neuromarketing	Dr. Wajid Rizvi	Karachi				09							40,000	
Sales & Marketing	Trade Marketing Excellence	Syed Atif Murtaza/Dr. Saima Husain	Karachi						16 & 17					75,000	
Sales & Marketing	Export Marketing: Manufactioring Localy - Exporting Globaly	Muhammad Asadullah	Karachi						25 & 26					45,000	
	Export Marketing	Muhammad Asadullah	Karachi									9 & 10		45,000	
Strategy	Enhancing Strategic Business Insights for Success	Dr. Muhammad Shafique	Karachi				22 & 23							175,000	
	Climate Disaster Risk Financing & Insurance	Shahid Mahmood	Islamabad					12 & 13						125,000	30,000
	Aligning Budgeting with Business Strategy	Amer Qureshi	Islamabad						17 & 18					125,000	30,000
	Mastering Strategy Formulation and Implementation	Shahid Zaki	Karachi									29 & 30		130,000	
	Winning Supply Chain Negotiations	Faisal Jalal / Dr. Rameez Khalid	Karachi			18 & 19								75,000	
	Supply Chain Management	Faisal Jalal / Dr. Rameez Khalid	Islamabad				21 to 24							120,000	60,000
Supply Chain Management	Global Sourcing	Faisal Jalal / Dr. Rameez Khalid	Karachi						17 & 18					75,000	
	Supply Chain Management	Faisal Jalal / Dr. Rameez Khalid	Karachi								29	2		120,000	
	Winning Supply Chain Negotiations	Faisal Jalal / Dr. Rameez Khalid	Karachi									21 & 22		75,000	
	Dynamics of Distribution & Logistics (New)	Faisal Jalal / Dr. Rameez Khalid	Karachi									28 to 30		90,000	

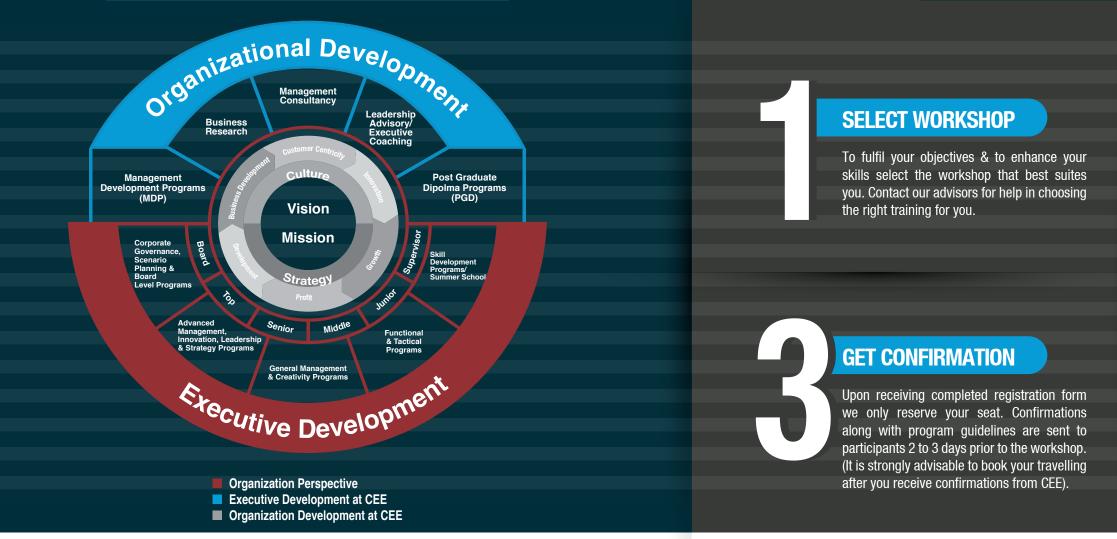


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CEE PROGRAMS FRAMEWORK

REGISTRATION PROCESS



Experience EXECUTIVE EDUCATION **Center for Executive Education (CEE)**

Institute of Business Administration City Campus. Off Garden Road, Karachi-74400.

For Further Information

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BOOK YOUR SEAT

Due to limited seats selection on First Come First Served Basis only (except for certain workshops). Book your seat well in advance. Our team will help you in the registration process.

ATTEND WORKSHOP

ACHIEVE COMPETENCY

APPLY KNOWLEDGE













Institute of Markets of Pakistan

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