

DIPLOMA IN

International Trade

From Workplace Regulations to Effective Employee Relations — Master it All.

**REGISTER NOW****10 Weeks****Weekend Classes****City Campus, IBA Karachi****PKR 175,000 + 3% SST**

Outreach Partner

PROGRAM OVERVIEW

International trade remains a key driver of Pakistan's economic growth, linking local producers to regional and global markets. Businesses engaged in exports and imports must navigate trade regulations, documentation, logistics, financing, and cross-border risk, while responding to changing global trade dynamics.

The Diploma in International Trade is designed for professionals who seek a structured understanding of trade processes, enabling them to manage international transactions, comply with regulations, and support trade-driven growth.

PROGRAM COVERAGE

Key areas covered in the diploma include:

- Overview of Global and Regional Trade Environment
- Pakistan's Trade Policy, Agreements, and Regulatory Framework
- Export and Import Procedures and Documentation
- Customs, Tariffs, and Trade Compliance
- Trade Finance, Payments, and Risk Management
- Logistics, Freight Forwarding, and Incoterms
- Trade Disputes, Claims, and Resolution
- Emerging Trends in Regional and Global Trade

The curriculum integrates local regulatory realities and regional trade practices, supported by applied frameworks and practical discussion.



WHO SHOULD ATTEND

This program is particularly suited for:

- Exporters and importers
- Trade, logistics, and supply chain professionals
- Finance and banking professionals involved in trade finance
- Entrepreneurs and SME owners engaged in international business
- Professionals supporting cross-border transactions

LEARNING OUTCOMES

Upon completion, participants will be able to:

- Manage international trade transactions with greater confidence
- Ensure compliance with trade laws and documentation requirements
- Reduce trade-related risks and delays
- Support expansion into regional and global markets

CLASS TIMINGS

Saturday	02:00 PM – 09:00 PM
Sunday	10:00 AM – 5:15 PM





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