

Diploma in Management Consulting

From Insights to Impact, Master It All.





Program Overview

The Diploma in Management Consulting, offered in collaboration with Sidat Hyder Morshed Associates Private Limited (SHMA), is designed to provide a deep understanding of the core principles, tools, and methodologies of consulting. This program blends theoretical knowledge with practical insights, preparing participants for consulting roles across various industries.

Participants will gain exposure to the latest trends in business strategy, organizational development, problem-solving techniques, and change management—skills essential for consultants who guide organizations toward sustainable success. By leveraging SHMA's extensive experience in corporate advisory, strategic consulting, and business transformation, the program offers industry-relevant learning with expert-led sessions and hands-on case studies.

Topics Covered

- 1. Fundamentals of Management Consulting
- 2. Organizational Design and Development
- 3. Strategic Planning & Business Transformation
- 4. Financial Modeling & Business Valuation
- 5. Data-Driven Decision Making & Business Intelligence
- 6. Problem-Solving Frameworks & Case Interview Techniques
- 7. Client Relationship Management & Communication Skills
- 8. Change Management and Implementation





Learning Outcomes

By the end of this program, you will:

- · Understand core consulting methodologies and frameworks.
- Develop skills to analyze organizational challenges and recommend practical solutions.
- Gain expertise in creating strategic plans and managing transformation projects.
- Learn to use financial models and data analytics in decision-making.
- Build strong client communication and stakeholder engagement skills.
- Master the art of problem-solving and real-world case application.



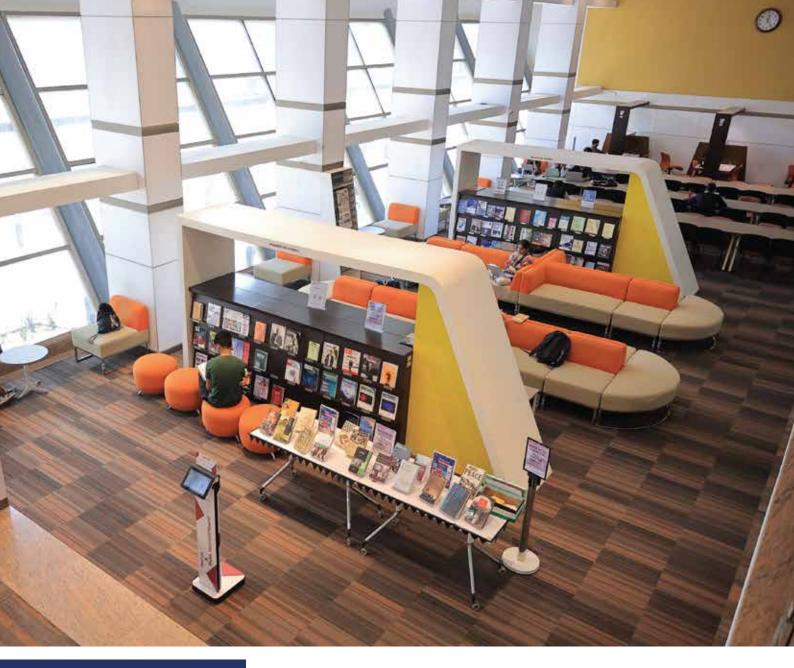
Who Should Attend?

- Business Analysts and Strategy Professionals
- Consultants and Advisory Professionals
- Mid-Level Managers aspiring to transition into consulting roles
- · Entrepreneurs looking to improve business operations and strategy
- Finance and Operations Executives involved in business planning
- Professionals from corporate, public, or development sectors

Program Duration

- 16 Weeks: A structured yet flexible program designed for professionals
- Saturday Only Classes: Convenient for working professionals
- Class Timings: 2:00 PM to 9:00 PM.
- Location: In-person classes will be held at IBA City Campus, Karachi

The diploma program includes engaging guest speaker sessions, industry visits, and insights from experts representing our partner institutions. It also features group projects and comprehensive assessments to ensure a well-rounded learning experience.



Fee Structure

PKR 175,000/- (plus 5% SST)

Fee Includes: Exam fee and diploma certificate. Fee do not include course material, books, stationery, lunch and refreshments.



Contact Us



cee.iba.edu.pk



diplomacee@iba.edu.pk



021-38104701 (Ext. 1812, 1814)



Plot #68 & 88, Garden, Kiyani Shaheed Road, Karachi, Sindh, Pakistan



@ceeatiba