

SUMMER SCHOOL

Mediation Advocacy Training



August 25–28, 2025

Open to All Ages



Program Overview

This training is designed to equip practicing lawyers, in-house counsel, and legal professionals with the tools and techniques necessary to effectively represent clients in mediation. The objective is to bridge the gap between traditional courtroom advocacy and client representation in a collaborative, problem-solving environment—where preserving relationships

Learning Outcomes

- Practicing lawyers and corporate counsel
- Junior and mid-level legal associates
- Civil litigation practitioners
- Legal educators and clinical law instructors
- Legal aid professionals and public sector advisors
- Professionals transitioning into ADR-based practice
- Learning Outcomes:
- Gain a foundational and practical understanding of mediation advocacy
- Become eligible to represent clients in court-referred mediations under the ADR Accreditation Rules, 2023
- Enhance their professional profile with a skillset increasingly demanded in private, public, and institutional legal practice

Target Audience

Legal professionals including practicing lawyers, corporate counsel, litigation associates, legal educators, public sector advisors, and those transitioning into ADR.

Topics Covered

- Understanding the role of a Mediation Advocate vs. a traditional litigator
- Key differences between adversarial and collaborative approaches
- How to prepare clients for mediation (legally, emotionally, and strategically)
- Mediation ethics, confidentiality, and procedural design
- Managing party expectations and emotions in the mediation room
- Negotiation psychology: framing offers, managing impasses, and building ZOPA (Zone of Possible Agreement)
- Drafting enforceable settlement agreements
- Real-world simulations drawn from commercial, family, and workplace disputes
- Delivery Mode:
- Roleplays based on real-world complex cases
- Group debriefs with certified mediators
- Interactive demonstrations and coaching
- Shadow mediation strategies and client-prep walkthroughs

Venue	Duration	Investment
City Campus, IBA Karachi	4 Days	PKR 24,000/- + 5% Tax

Contact Us



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