

# Workshop on Contract Risk Management

## FEEDBACK RATING\*

Program 4.4/5  
Faculty 4.1/5

September 12 & 13, 2017  
9:00 am to 5:00 pm  
Venue: CEE@IBA, Karachi

## OVERVIEW

Contract Law and its Management is core activity of every organization. Irrespective of their business activities whether these are Industry, Trading or Service providers. Contracts not only binds the parties in legal obligations and framework, they are also instrumental in risk management. Where-through certain contract's terms risk can be avoided, it can be reduced or altogether shifted. This course is arranged in a manner that its participant will not only understand its legal aspects they will get an in depth idea/ knowledge from practical aspect.

## WHO SHOULD ATTEND?

Since Contract is the need of every department of the organization. So, responsible executive of each department can attend like Finance, Procurement, HR, Admin, Marketing, Export & Sales.

## LEARNING OUTCOMES

Updating & orientation is an ongoing process. The participants will be benefited getting latest development of Laws related to Contract, Specialized Contract, Electronic Transactions, International trade and E- Commerce etc.

Since the course is based on Case study methodology, the participants will have first hand knowledge of market and trade.

# FACULTY

## Rahat Aziz

The last engagement of the trainer was with Sindh Judicial Academy where he conducted several programs for all the tiers of Judiciary, he also arranged different training programs for leading institutions like SBP, SECP, Pakistan Navy and many others. Rahat Aziz is also one of the lead trainer of ICAP'S Directors Training Program approved by SECP. Beside this he is also Master trainer with USAID-The Asian Foundation for NPO/ NGO program. Mr. Rahat Aziz has been engaged with the following training forums. IBA-CEE, EFP, NIBAF-SBF, SECP-KTBA, Institute of Leadership Development.

## TOPICS COVERED

### • Legal Aspects Of Contracts

- Legal Provision regarding Creation of Contracts.
- Legal Provision regarding Discharge of Contracts.
- Legal Provision regarding Specialized Contracts.

### • Practical Aspects of Contract Management.

- Practical handling in creation of Contracts.
- Practical approach in inculcation of terms of the Contract (Boiler plate terms)
- Practical approach in handling of disputes in Contracts

## Workshop Fees PKR 35,000/participant

Inclusive of Course material IBA Workshop Certificate Lunch Refreshments & Business networking

Experience

## EXECUTIVE EDUCATION

Centre for Executive Education, IBA, Karachi

Center for Executive Education (CEE)  
Institute of Business Administration City Campus.  
Off Garden Road, Karachi-74400.

### For Further Information

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