





## Managerial Communication Strategies for Success





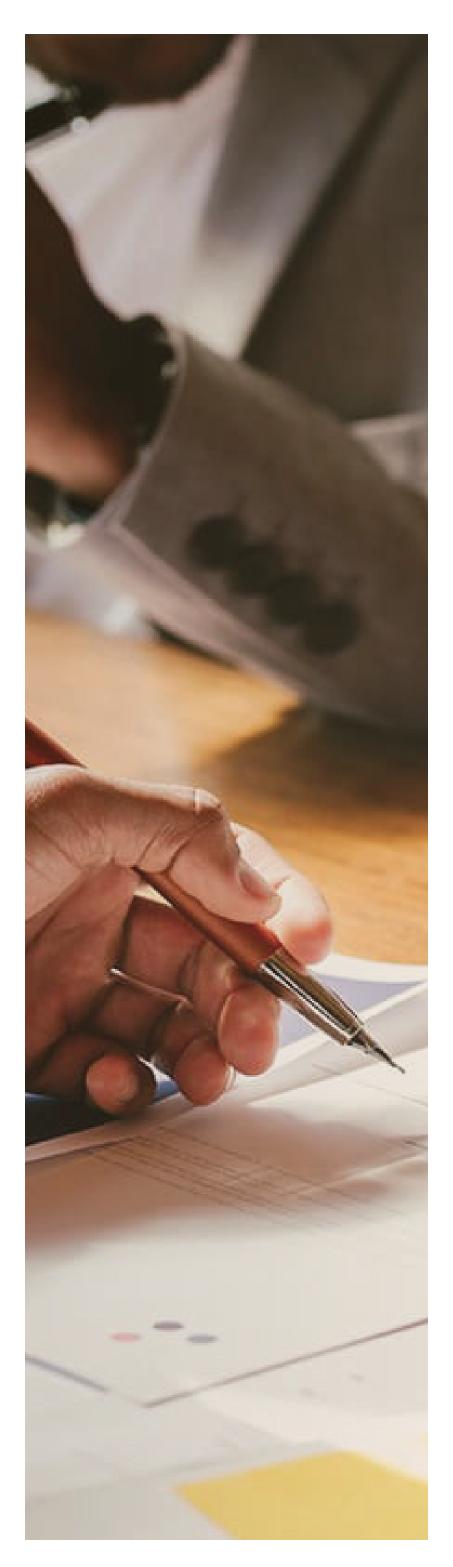
# Program Overview

The Managerial Communications Strategies workshop provides participants with the skills and guided practice necessary to master fundamental concepts in corporate communication and professional interactions. A special emphasis is placed on influencing action in the workplace by leading more effectively through well-organized and successfully-executed business communication strategies; with relevant writing and presenting mechanics and developing a strong personal brand.

## Learning Outcomes

By the end of this workshop, participants will be equipped to:

- Identify and develop their professional leadership persona.
- Learn effective communication styles.
- Chalk their professional path.
- Build and leverage their networks



Manage teams effectively

Management is the opportunity to help people become better people.

#### Introduction to Personal Development

- Self-Assessment: Identifying your strengths
  and skills
- Personal Branding: its advantages in personal and professional lives
- Professional Development: a mix of how you present yourself and how others see you.

#### **Organizational Skills**

- Effective Leadership for Results
- Team Work and Synergy
- Readiness For Change.

#### **Skills that Matter at Work**

- Communication skills
- Interpersonal skills
- Decision making skills
- Independent working
- Critical thinking

#### **Communicating in Person**

Making a Great First Impression

- How to be a More Engaging Speaker
- Learning to Connect With Others

One-On-One

Body Language: Understanding Non-Verbal
 Communication

#### **Personal Skills**

- Planning and Organizing
- Setting Personal and Professional Goals
- Time and Stress Management
- Personal Motivation
- Coordination, Communication and Controlling
- Effective Listening and Feedback
- Creativity and Innovation

#### **Effective Presntation**

- The Presentation Planning Checklist
- Managing Presentation Fear
- Crafting an Elevator Pitch



## Who Should Attend?

- Senior and middle level business professionals
- Managers and Engineers
- Sales and marketing executives
- Administrative and support staff
- Professionals who want to advance their

Investment

PKR 90,000 + 5% SST



career through effective communication strategies



### Nadia Sayeed Visiting Faculty, IBA Karachi

For detailed profile please visit website cee.iba.edu.pk/faculty

# **Our on-demand** courses at a glance





**EXPERIENTIAL** TRAINING



COMPLETION



ACTIVITY BASED TRAINING



8 - 10 HOUR TIME COMMITMENT





JUCOL CONSORTIUM FOR UNIVERSITY EXECUTIVE EDUCATION

### **Register now**

### S cee.iba.edu.pk/upcoming

© 021-38104701, Ext: 1809, 1812, 1828 (Karachi), 1827 (Islamabad)

 $\bowtie$ ceeinfo@iba.edu.pk

Center for Executive Education, IBA Karachi Mailing Address: City Campus, IBA Karachi, Plot # 68 & 88 Garden / Kayani Shaheed Road, Karachi - 74400





**Shaping Leaders Empowering Organizations**